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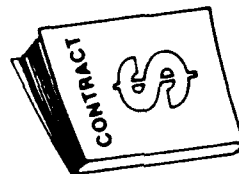


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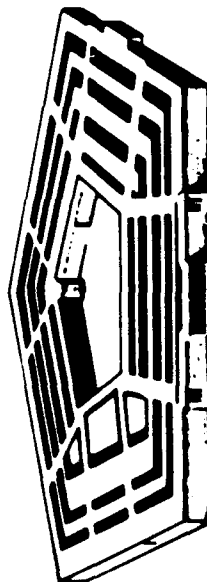
PRIME CONTRACT AWARDS

Fiscal Year 1991

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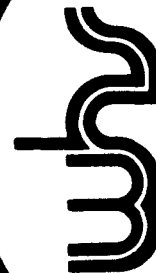


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OPERATIONS AND REPORTS (DIOR)

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PRIME CONTRACT AWARDS

Fiscal Year 1991

Department of Defense
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FOREWORD

Prime Contract Awards is published semiannually except for fiscal years 1989 and 1990 when due to statistical anomalies in the first half of fiscal year 1989 only the annual reports were published. This report contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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TABLE OF CONTENTS

	PAGE
INTRODUCTION	1
NOTES ON COVERAGE	1
AWARDS BY TYPE OF CONTRACTOR	3
Table 1 - Awards by Type of Contractor, According to Defense Component	5
Table 2 - Awards by Quarter and Type of Contractor, According to Defense Component	7
Chart I - Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions	9
Table 3 - Awards by Type of Contractor and Defense Component (by Fiscal Year)	11
Chart II - Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses	13
Table 4 - Reserved	15
AWARDS BY PROCUREMENT PROGRAM	15
Table 5 - Awards to All Businesses and to Small Businesses, by Procurement Program	17
Chart III - Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program	19
Table 6 - Awards to All Businesses and to Small Businesses, by Procurement Program (by Fiscal Year)	21
Table 6a - Awards by Procurement Program, According to Defense Component (by Fiscal Year)	23
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION	29

TABLE OF CONTENTS (Concluded)

	PAGE
Table 7 - Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component (by Fiscal Year) . .	31
Table 8 - Awards for Research, Development, Test, and Evaluation by Procurement Program (by Fiscal Year)	33
AWARDS BY COMPETITION	35
Chart IV - Percent Distribution of DoD Awards by Extent of Competed Procurement, According to Defense Component	
Table 9 - Awards by Extent of Competed Procurement, According to Defense Component	37
Table 10 - Awards by Solicitation Procedure, According to Extent of Competed Procurement	39
Table 11 - Reserved	41
Table 12 - Reserved	41
Table 13 - Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component	43
Table 14 - Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action	45
Table 15 - Reserved	45
AWARDS BY TYPE OF CONTRACT PRICING PROVISION	47
Chart V - Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component	
Table 16 - Awards by Type of Contract Pricing Provision, According to Defense Component	49
Table 17 - Awards by Type of Contract Pricing Provision (by Fiscal Year)	51
DOD SMALL BUSINESS SUBCONTRACTING PROGRAM	55
DOD SMALL BUSINESS SUBCONTRACTING PROGRAM	57
GLOSSARY OF TERMS	59

INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year 1982 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. Commencing with FY 1989 it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in-house" work performed at government-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during fiscal year 1991 totaled \$150,855,267 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 11,947,930
Work Outside United States	9,178,174
Educational and Nonprofit Institutions	3,645,617
Business Firms Inside United States	125,878,379
Tariff or Regulated Acquisitions	<u>205,167</u>

TOTAL \$150,855,267

Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$8,746 million as follows: Army, \$3,218 million; Navy, \$1,961 million; Air Force, \$3,510 million; Defense Logistics Agency, \$38 million and Other Defense Agencies, \$19 million

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during fiscal year 1991 (October 1990 through September 1991) totaled \$150.855 million. This was an increase of \$6.182 million (4.3 percent) over the \$144.673 million awarded during fiscal year 1990. Contract awards to U.S. businesses for work inside the United States increased by \$2.057 million. Awards for work outside the United States increased by \$2.029 million, awards to or through other Government Agencies increased by \$1.984 million, and awards to educational or nonprofit institutions increased by \$1.16 million. See Tables 1 and 2.

Procurement Trends

DoD procurement increased steadily from \$124.7 billion in FY 1982 to \$163.7 billion in 1985; however, it decreased to \$158.8 billion in FY 1986 and continued to decrease each year through FY 1989. During FY 1990 an upward trend is again shown which continued through FY 1991. The long term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$25.936 million during FY 1991, an increase of \$1.980 million over the \$23.956 million during FY 1990. In terms of net value, small businesses received 20.6 percent of the prime contracts awarded to all business firms for work done in the United States during FY 1991 compared to 19.3 percent during FY 1990.

Chart I shows that 6,979,337 contract actions, or 66.4 percent of the total 10,503,645 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percent to small businesses for FY 1982 through FY 1991.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1991-FY 1990 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	Oct 90-	Oct 89-	Oct 90-	Oct 89-	Oct 90-	Oct 89-
	SEP 91	SEP 90	SEP 91	SEP 90	SEP 91	SEP 90
TOTAL C/						
ACTIONS OF \$25,000 OR LESS	\$150,855,267	\$144,672,506	\$36,890,295	\$33,332,813	\$45,846,496	\$46,944,808
ACTIONS OVER \$25,000	14,177,824	13,914,413	4,008,500	3,941,409	3,407,561	3,150,836
	136,677,443	130,758,093	32,881,795	29,391,404	42,438,935	43,783,972
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	11,947,930	9,964,253	4,192,633	2,281,325	3,033,279	2,948,202
ACTIONS OVER \$25,000	1,584,566	1,484,168	481,713	393,476	560,192	555,441
	10,363,264	8,480,085	3,710,920	1,887,849	2,473,087	2,422,761
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	9,178,174	7,149,132	2,252,977	2,279,930	2,371,314	1,441,583
ACTIONS OVER \$25,000	931,642	967,685	292,845	327,782	160,126	137,027
	8,246,532	6,181,447	1,960,132	1,952,148	2,211,188	1,304,556
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	3,645,617	3,529,523	634,018	443,062	831,472	836,788
ACTIONS OVER \$25,000	125,957	126,132	31,063	45,785	33,540	27,080
	3,519,660	3,403,391	602,955	398,277	797,832	809,708
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	125,878,379	123,820,864	29,611,843	28,127,309	39,609,593	41,717,182
ACTIONS OVER \$25,000	11,350,392	11,127,694	3,004,055	2,972,179	2,552,765	2,470,235
	114,527,987	112,693,170	26,607,788	25,155,130	36,956,828	39,246,947
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	25,936,484	23,955,765	6,716,626	5,770,743	7,876,409	7,673,391
ACTIONS OVER \$25,000	6,355,357	6,199,559	1,547,127	1,484,742	1,834,091	1,683,850
	19,581,127	17,756,206	5,169,499	4,286,001	6,042,318	5,989,541
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	99,941,895	99,865,099	22,895,217	22,356,566	31,733,184	34,043,791
ACTIONS OVER \$25,000	4,995,035	4,928,135	1,456,928	1,487,437	818,674	786,385
	94,946,860	94,936,964	21,438,289	20,869,129	30,914,510	33,257,406
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	20.6	19.3	22.7	20.5	19.9	18.4
ACTIONS OVER \$25,000	56.0	55.7	51.5	50.0	59.1	68.2
	17.1	15.8	19.4	17.0	16.3	15.3

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency Awards.
C/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.
D/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1991-FY 1990 ^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct 90-	Oct 89-	Oct 90-	Oct 89-	Oct 90-	Oct 89-
	Sep 91	Sep 90	Sep 91	Sep 90	Sep 91	Sep 90
TOTAL C/						
ACTIONS OF \$25,000 OR LESS	\$48,214,378	\$46,902,298	\$13,331,280	\$11,120,167	\$2,331,883	\$2,122,458
ACTIONS OVER \$25,000	4,589,284	4,633,320	1,647,808	1,687,591	313,559	270,910
	43,625,084	42,268,978	11,683,472	9,432,576	2,018,224	1,851,548
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	4,341,087	4,377,993	195,668	134,048	65,859	63,816
ACTIONS OVER \$25,000	387,395	395,410	60,262	46,157	35,901	34,457
	3,953,692	3,982,583	135,406	87,891	29,958	29,359
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	1,947,943	1,704,715	2,332,847	1,570,454	8,283	9,955
ACTIONS OVER \$25,000	459,371	393,115	15,498	108,741	50	54
	1,488,572	1,311,600	2,317,349	1,461,713	8,233	9,901
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	1,576,354	1,780,932	195,411	110,207	21,016	26,446
ACTIONS OVER \$25,000	39,690	38,535	10,271	4,412	5,809	6,649
	1,616,044	1,819,467	205,682	114,619	26,825	33,095
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	40,348,615	39,038,575	10,606,024	9,303,034	2,232,969	2,018,278
ACTIONS OVER \$25,000	3,702,459	3,806,177	1,560,447	1,525,857	288,143	225,787
	36,051,156	35,232,398	9,045,577	7,777,177	1,964,826	1,792,491
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	5,343,001	5,159,630	4,382,737	3,913,362	934,559	821,174
ACTIONS OVER \$25,000	1,608,039	1,745,927	1,053,721	1,031,861	227,672	191,860
	3,734,962	3,423,703	3,329,016	2,881,501	706,587	629,314
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	35,005,614	33,868,945	6,223,287	5,389,672	1,298,310	1,197,104
ACTIONS OVER \$25,000	2,094,420	2,060,250	506,726	493,996	40,471	33,927
	32,911,194	31,808,695	5,716,561	4,895,676	1,257,839	1,163,177
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	13.2	13.2	41.3	42.1	41.9	40.7
ACTIONS OVER \$25,000	43.4	45.9	67.5	67.6	84.9	85.0
	10.2	9.7	36.8	37.1	36.0	35.1

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1991 - FY 1990 ^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1991	1990	1991	1990	1991	1990
TOTAL C/	\$150,855,267	\$144,672,506	\$36,890,295	\$33,332,813	\$45,846,496	\$46,944,808
1st Qtr. Oct-Dec	18,768,700	16,829,377	1,522,609	2,874,450	6,496,713	5,317,923
2nd Qtr. Jan-Mar	46,068,002	41,744,338	11,166,154	8,997,746	13,624,365	14,060,685
3rd Qtr. Apr-Jun	30,718,041	33,856,522	8,733,246	8,721,750	10,361,678	11,248,546
4th Qtr. Jul-Sep	55,300,524	52,282,289	15,468,286	12,738,867	15,383,740	16,317,654
INTERAGENCY / FMS	11,947,930	9,984,253	4,192,633	2,281,325	3,033,279	2,948,202
1st Qtr. Oct-Dec	1,042,204	704,972	65,473	187,857	708,515	213,986
2nd Qtr. Jan-Mar	2,586,125	3,291,783	1,053,646	556,250	486,779	512,378
3rd Qtr. Apr-Jun	2,423,059	2,447,677	834,847	415,953	587,093	582,367
4th Qtr. Jul-Sep	5,895,962	3,519,821	2,232,667	1,121,265	1,150,892	1,334,801
FOR WORK OUTSIDE U. S. D/	9,178,174	7,149,132	2,252,977	2,279,930	2,371,314	1,441,583
1st Qtr. Oct-Dec	1,787,575	1,058,101	212,194	148,977	260,189	240,754
2nd Qtr. Jan-Mar	2,376,187	1,307,904	579,855	569,155	700,764	193,559
3rd Qtr. Apr-Jun	2,211,350	2,163,692	665,036	539,130	644,530	328,794
4th Qtr. Jul-Sep	2,803,082	2,619,435	795,892	1,022,668	785,831	680,476
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,645,517	3,529,523	634,018	443,062	831,472	836,788
1st Qtr. Oct-Dec	559,249	436,922	74,934	98,201	137,147	30,494
2nd Qtr. Jan-Mar	1,298,659	1,267,003	270,354	152,929	270,721	370,965
3rd Qtr. Apr-Jun	800,048	710,601	101,819	80,864	158,201	204,328
4th Qtr. Jul-Sep	887,381	1,104,997	187,011	101,068	215,403	234,011
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	125,878,379	123,820,864	29,611,843	28,127,309	39,609,593	41,717,182
1st Qtr. Oct-Dec	15,360,016	14,620,636	1,151,450	2,420,780	5,390,834	4,832,679
2nd Qtr. Jan-Mar	39,646,435	35,806,410	9,197,747	7,669,299	12,156,849	12,683,250
3rd Qtr. Apr-Jun	25,215,210	28,470,478	7,064,348	7,614,189	8,830,670	10,133,348
4th Qtr. Jul-Sep	45,656,658	44,923,340	12,198,298	10,423,041	13,231,240	14,067,905
SMALL BUSINESS FIRMS	25,936,484	23,955,765	6,716,626	5,770,743	7,876,409	7,673,391
1st Qtr. Oct-Dec	3,111,196	2,892,741	382,464	421,179	907,248	848,373
2nd Qtr. Jan-Mar	7,165,236	5,354,290	1,822,453	1,725,110	1,721,930	1,748,502
3rd Qtr. Apr-Jun	4,730,578	5,655,158	1,367,338	1,475,093	1,564,863	2,029,887
4th Qtr. Jul-Sep	10,929,485	10,053,578	3,040,371	2,639,261	3,650,868	3,052,528
OTHER BUSINESS FIRMS	99,941,895	99,865,099	22,895,217	22,356,566	31,733,184	34,043,791
1st Qtr. Oct-Dec	12,248,820	11,727,895	767,886	1,999,601	4,483,586	3,984,306
2nd Qtr. Jan-Mar	32,481,210	30,452,120	7,272,294	6,434,089	10,432,919	10,934,647
3rd Qtr. Apr-Jun	20,484,692	22,815,322	5,697,010	6,139,096	7,236,307	8,109,461
4th Qtr. Jul-Sep	34,727,173	34,869,762	9,157,927	7,783,780	9,580,277	11,015,377
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.6	19.3	22.7	20.5	19.9	18.4
1st Qtr. Oct-Dec	20.3	19.8	33.3	17.4	16.8	17.6
2nd Qtr. Jan-Mar	18.1	15.0	20.9	16.1	13.6	13.8
3rd Qtr. Apr-Jun	18.8	19.9	19.4	19.4	18.1	20.6
4th Qtr. Jul-Sep	23.9	22.4	24.9	25.3	27.6	21.7

a/ For definitions and coverage, see notes on coverage.
b/ Includes Other Defense Agency awards
c/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.
d/ Includes foreign firms for performance in U.S.

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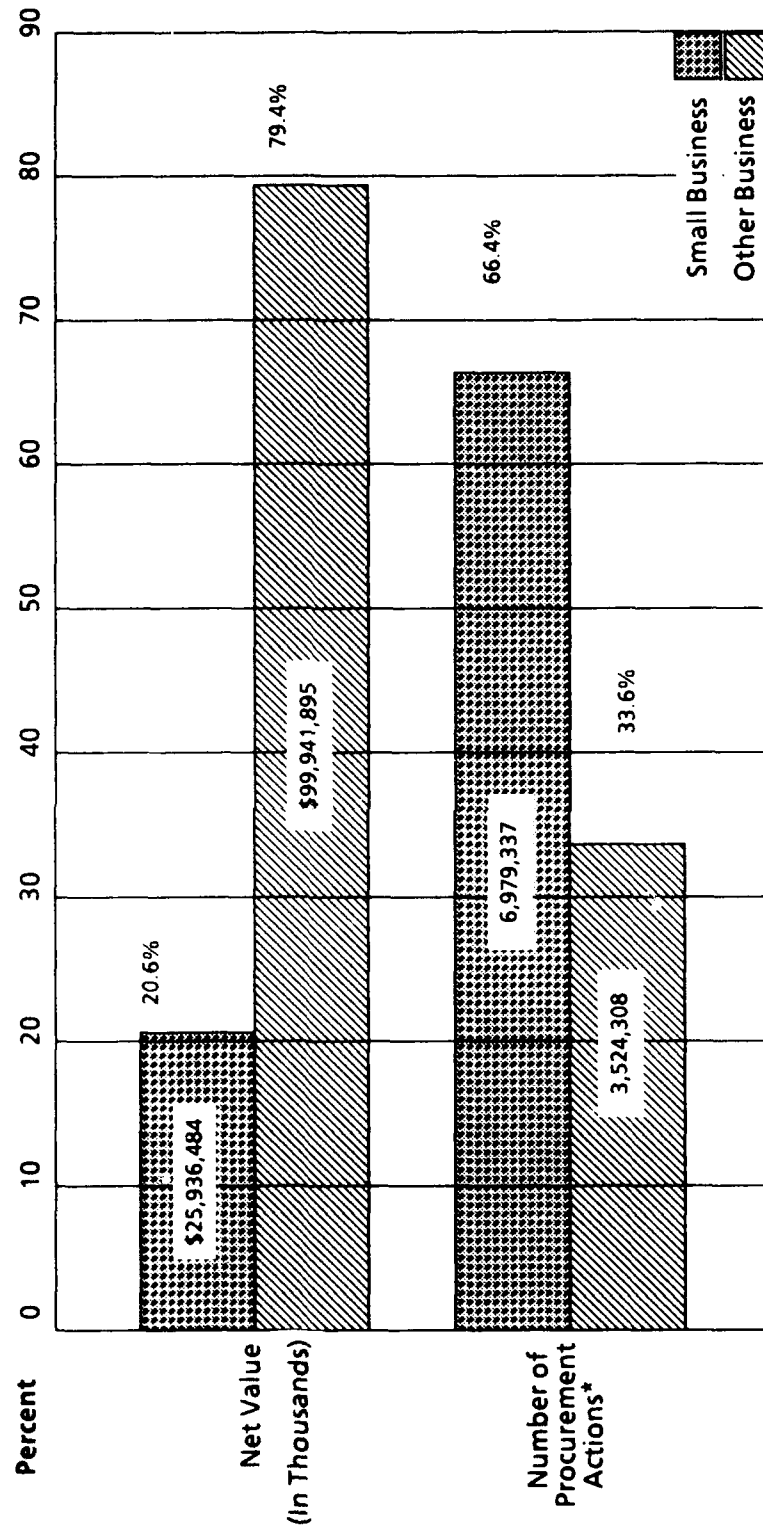
TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1991 - FY 1990 ^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1991	1990	1991	1990	1991	1990
TOTAL C/	\$48,214,378	\$45,902,298	\$13,331,280	\$11,120,167	\$2,331,883	\$2,122,458
1st Qtr, Oct-Dec	7,791,758	6,368,033	2,555,027	1,843,453	53,374	0
2nd Qtr, Jan-Mar	14,455,663	14,004,813	4,563,518	2,795,882	773,985	568,335
3rd Qtr, Apr-Jun	18,485,663	16,284,034	1,890,629	2,382,855	469,252	233,212
4th Qtr, Jul-Sep	17,781,758	16,245,428	4,372,106	4,097,917	1,035,272	1,320,911
INTERAGENCY / FMS	4,341,087	4,377,993	195,668	134,048	65,859	63,816
1st Qtr, Oct-Dec	219,389	267,024	29,092	29,202	8,384	0
2nd Qtr, Jan-Mar	946,529	1,864,475	55,183	35,632	15,657	9,467
3rd Qtr, Apr-Jun	822,607	1,346,312	36,886	31,540	13,801	13,801
4th Qtr, Jul-Sep	2,352,562	900,162	74,507	37,674	28,743	40,548
FOR WORK OUTSIDE U. S. O/	1,947,943	1,704,715	2,332,847	1,570,454	8,283	9,955
1st Qtr, Oct-Dec	279,502	135,596	1,003,460	531,117	0	0
2nd Qtr, Jan-Mar	458,108	251,077	493,750	209,400	1,471	6,884
3rd Qtr, Apr-Jun	333,201	568,743	527,505	692,395	2,045	0
4th Qtr, Jul-Sep	877,132	729,299	308,132	137,542	4,767	3,071
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,576,354	1,780,932	195,411	110,207	21,015	26,446
1st Qtr, Oct-Dec	324,950	265,918	19,527	20,263	989	0
2nd Qtr, Jan-Mar	635,079	664,331	65,596	31,684	4,127	3,375
3rd Qtr, Apr-Jun	247,783	217,332	57,921	22,091	5,792	2,919
4th Qtr, Jul-Sep	368,542	633,291	32,987	36,169	10,108	20,152
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	40,348,615	39,038,575	10,606,024	9,303,034	2,232,969	2,018,278
1st Qtr, Oct-Dec	6,967,913	5,699,495	1,502,504	1,262,760	43,479	0
2nd Qtr, Jan-Mar	12,415,325	11,224,870	3,948,806	2,518,424	752,049	548,609
3rd Qtr, Apr-Jun	16,781,324	8,131,570	1,198,647	1,636,062	447,814	215,079
4th Qtr, Jul-Sep	14,183,253	13,982,640	3,956,067	3,885,788	989,627	1,254,590
SMALL BUSINESS FIRMS	5,343,001	5,169,630	4,382,737	3,913,362	934,659	821,174
1st Qtr, Oct-Dec	1,000,929	907,467	750,578	682,772	36,220	0
2nd Qtr, Jan-Mar	1,194,893	1,114,227	1,829,212	922,693	266,078	184,419
3rd Qtr, Apr-Jun	863,906	1,015,704	562,079	894,289	178,329	113,810
4th Qtr, Jul-Sep	2,283,473	2,132,232	1,240,868	1,413,608	434,032	522,945
OTHER BUSINESS FIRMS	35,005,614	33,868,945	6,223,287	5,389,672	1,298,310	1,197,104
1st Qtr, Oct-Dec	5,966,384	4,792,028	751,926	579,988	7,259	0
2nd Qtr, Jan-Mar	11,221,232	10,110,643	2,119,594	1,595,731	465,971	364,190
3rd Qtr, Apr-Jun	5,917,616	7,115,866	636,568	741,173	269,485	101,269
4th Qtr, Jul-Sep	11,899,780	11,850,408	2,715,199	2,472,180	555,595	731,645
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.2	13.2	41.3	42.1	41.9	40.7
1st Qtr, Oct-Dec	14.4	15.9	50.0	54.1	82.2	0
2nd Qtr, Jan-Mar	9.6	8.9	46.3	36.6	38.0	32.6
3rd Qtr, Apr-Jun	12.7	12.5	46.9	54.7	39.8	52.9
4th Qtr, Jul-Sep	16.1	15.2	31.4	36.4	43.9	41.7

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Chart I
Number, Net Value, and Percent Distribution of DoD Small and
Other Business Procurement Actions:
Fiscal Year 1991



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1991 - FY 1982 A/

(AMOUNTS IN MILLIONS)

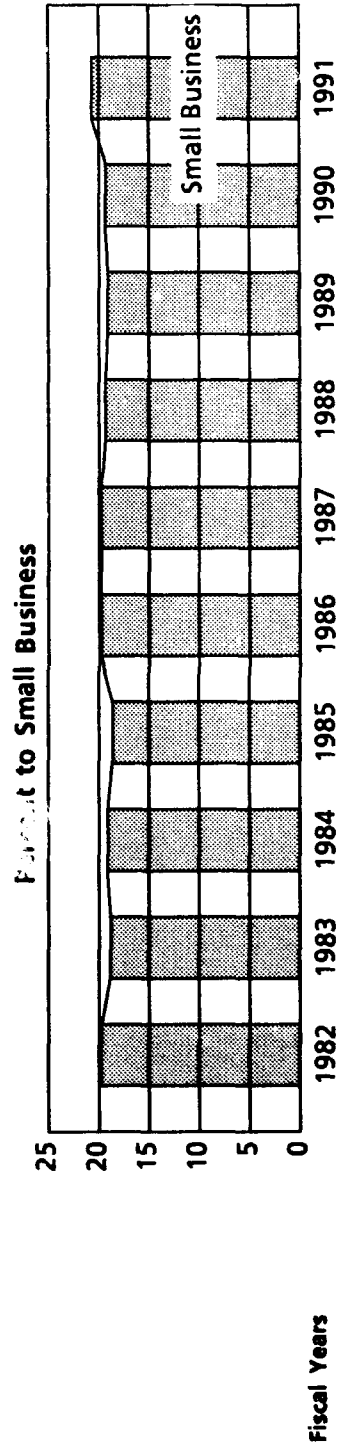
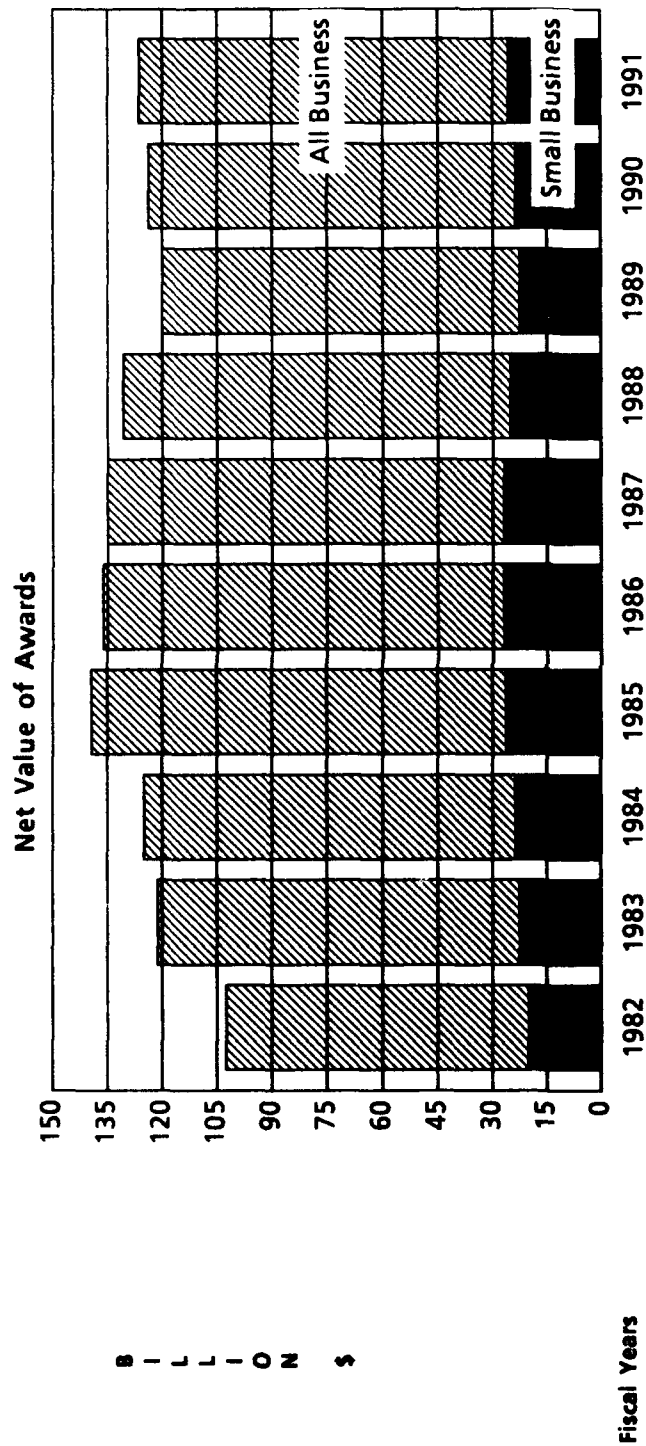
TYPE OF CONTRACTOR	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982
TOTAL <small>B/</small>	\$150,955	\$144,672	\$139,343	\$151,353	\$156,508	\$158,839	\$163,725	\$146,032	\$140,483	\$124,725
Army	36,890	33,333	31,979	32,846	36,800	37,512	37,497	33,399	29,893	29,745
Navy	45,946	46,945	47,831	55,843	54,974	49,610	52,726	47,431	48,658	39,776
Air Force	48,214	46,902	43,915	46,633	47,305	48,852	53,363	45,839	41,436	34,732
Defense Logistics Agency	13,331	11,120	10,923	11,166	11,279	16,547	16,173	14,584	15,196	15,999
Civil Functions	2,332	2,122	1,495	2,169	1,581	1,711	1,767	1,853	1,949	1,959
Other Defense Agencies	4,241	4,250	3,200	2,696	4,220	4,578	3,460	3,626	3,350	2,514
INTERAGENCY/FMS	11,948	9,964	9,570	8,919	8,809	9,884	12,399	10,038	9,903	12,755
Army	4,193	2,281	1,613	1,789	1,900	2,523	2,556	2,636	2,808	4,759
Navy	3,033	2,948	2,416	3,493	3,758	2,951	4,329	3,206	3,406	2,911
Air Force	4,196	4,138	4,146	3,493	2,758	3,772	4,366	3,378	3,406	4,759
Defense Logistics Agency	186	138	218	251	356	375	366	328	326	248
Civil Functions	166	124	41	72	77	77	75	67	59	258
Other Defense Agencies	119	159	79	121	236	295	275	250	201	160
FOR WORK OUTSIDE U. S. <small>C/</small>	9,178	7,149	6,381	8,149	8,863	9,081	8,611	8,311	7,236	7,522
Army	2,253	2,280	2,331	3,082	3,423	3,113	3,205	2,559	2,196	2,208
Navy	2,371	1,442	1,287	1,455	1,403	1,404	1,068	1,163	982	644
Air Force	1,948	1,705	1,213	1,924	1,746	1,894	1,746	1,649	1,302	1,443
Defense Logistics Agency	2,333	1,570	1,412	1,583	1,571	2,578	2,535	2,876	2,712	3,188
Civil Functions	8	1	1	20	16	4	9	56	12	*
Other Defense Agencies	265	142	138	86	84	87	50	56	41	40
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,846	3,530	3,272	3,469	3,495	3,368	3,129	2,710	2,248	1,984
Army	634	443	423	440	474	437	403	343	309	263
Navy	831	837	952	1,142	1,081	1,152	1,073	965	691	626
Air Force	1,576	1,781	1,605	1,614	1,555	1,450	1,330	1,167	1,081	946
Defense Logistics Agency	195	110	115	89	100	90	83	60	8	21
Civil Functions	21	26	19	42	33	41	61	44	34	34
Other Defense Agencies	387	332	159	142	212	198	181	131	125	95
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	125,878	123,821	120,003	130,815	135,340	136,497	139,587	124,912	121,096	102,463
Army	29,612	28,127	27,442	27,534	31,003	31,439	31,192	27,861	24,580	22,515
Navy	33,510	41,116	42,876	39,554	48,594	44,252	45,056	39,348	43,880	35,695
Air Force	40,806	39,903	39,177	39,244	40,192	41,502	41,785	40,572	43,194	37,519
Defense Logistics Agency	19,205	18,059	17,177	17,572	19,234	18,502	18,495	17,172	17,056	17,519
Civil Functions	5,233	2,918	1,434	2,035	1,859	1,508	1,424	1,154	1,184	1,182
Other Defense Agencies	3,469	3,616	2,824	2,347	3,687	3,997	3,455	3,189	2,982	2,213
SMALL BUSINESS FIRMS	25,936	23,556	22,772	25,229	26,624	26,914	26,049	23,816	22,769	20,143
Army	6,717	5,771	5,137	6,462	7,522	7,628	7,749	6,675	5,604	5,094
Navy	7,876	7,673	7,698	8,157	7,745	7,421	7,022	6,100	5,854	4,552
Air Force	5,343	5,170	4,583	5,169	5,361	4,869	4,703	4,341	3,932	3,453
Defense Logistics Agency	4,383	3,913	4,219	3,990	4,162	5,445	5,136	5,238	6,064	5,888
Civil Functions	935	821	682	979	1,050	924	883	928	910	831
Other Defense Agencies	583	607	453	472	784	627	555	534	404	325
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %	19.1 %	18.8 %	19.7 %
Army	22.7	20.5	18.7	23.5	24.3	24.3	24.8	24.0	22.8	22.6
Navy	18.4	18.4	18.3	16.3	15.8	16.8	15.4	15.3	13.3	12.8
Air Force	13.2	13.2	12.4	13.1	13.2	11.7	10.3	10.7	11.0	12.5
Defense Logistics Agency	41.3	42.1	46.0	43.2	45.1	40.3	42.1	44.9	49.9	46.9
Civil Functions	41.9	40.7	47.6	48.1	56.5	58.2	54.4	53.5	49.1	44.4
Other Defense Agencies	15.7	16.8	16.0	20.1	21.3	15.7	16.1	16.8	13.5	14.6

A/ For definitions and coverage, see notes on coverage.
B/ Commencing with FY 1989 the total includes Teriff or Regulated Acquisitions not included elsewhere in this table.
C/ Includes foreign firms for performance in U.S.
* Less than \$500,000.

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Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses
and Percent Distribution to Small Businesses: FY 1982 - 1991



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1991 and FY 1990 and in Table 6 for FY 1982 through FY 1991. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1982 through FY 1991.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1991 totaled \$125,878 million, \$2,057 million (1.7 percent) more than FY 1990. A comparison of 1991 totals show an increase in the All Other and the Services Categories and a decrease in the Major Hard Goods Category. The largest increases in the

procurement programs were in Construction, \$2,829 million, Services, \$2,299 million, and Tank Automotive, \$1,000 million.

The programs with the largest decreases were Electronics and Communication Equipment, \$3,268 million, Ships, \$990 million, and Missile and Space Systems, \$785 million.

Chart III shows awards to all businesses and percent distribution to small businesses by procurement program for FY 1991 and fiscal year 1990.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1991 - FY 1990 ^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1990 - September 1991			October 1989 - September 1990		
	TOTAL	Small Business	B/	TOTAL	Small Business	B/
	(1)	(2)	(3)	(1)	(2)	(3)
TOTAL /C	\$150,855,267	100.0	20.6	\$144,672,506	100.0	19.4
INTERAGENCY/FMS	11,947,930			9,964,253		
FOR WORK OUTSIDE U. S. D/	9,178,174			7,149,132		
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,645,617			3,529,523		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	125,878,379	100.0	20.6	123,820,864	100.0	19.4
MAJOR MAJOR GOODS (SUB-TOTAL)	74,127,414	58.9	7.8	79,120,289	63.9	7.7
AIRCRAFT (SUB-TOTAL)	23,637,167	18.8	4.4	23,994,463	19.4	4.5
AIRCRAFTS AND RELATED ASSEMBLIES AND SPARES	16,722,590	13.3	2.5	16,075,861	13.0	1.9
AIRCRAFT ENGINES AND RELATED SPARES	3,626,946	2.9	6.4	4,350,460	3.5	5.1
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,287,631	2.6	14.9	3,568,142	2.9	15.5
MISSILE AND SPACE SYSTEMS	16,351,898	13.0	4.2	17,136,849	13.8	3.3
SHIPS	9,313,719	7.4	12.3	10,303,581	8.3	15.4
TANK-AUTOMOTIVE (SUB-TOTAL)	4,322,993	3.4	13.9	3,322,970	2.7	14.0
COMBAT VEHICLES	3,041,133	2.4	7.0	2,156,680	1.7	6.8
NON-COMBAT VEHICLES	1,281,860	1.0	30.4	1,166,290	0.9	27.4
WEAPONS	1,717,428	1.4	11.9	1,842,130	1.5	13.0
AMMUNITION	3,564,703	2.8	8.5	4,032,453	3.3	9.2
ELECTRONICS AND COMMUNICATION EQUIPMENT	15,219,506	12.1	6.6	18,487,823	14.9	9.1
SERVICES	16,937,287	13.5	25.6	14,637,670	11.8	28.7
ALL OTHER (SUB-TOTAL)	34,813,678	27.7	61.0	30,062,925	24.3	45.4
SUBSISTENCE	2,243,209	1.8	47.3	1,605,594	1.3	43.1
TEXTILES, CLOTHING AND EQUIPARE	1,332,714	1.1	53.5	744,857	0.6	86.6
FUELS + LUBRICANTS (SUB-TOTAL)	3,880,514	2.9	24.8	3,771,388	3.1	27.9
PETROLEUM	3,553,851	2.8	23.0	3,712,948	3.0	27.3
OTHER FUELS + LUBRICANTS	326,663	0.2	67.5	50,355	0.4	57.2
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	30,342	0.0	97.1	8,089	0.1	83.8
MISCELLANEOUS MAJOR GOODS (SUB-TOTAL)	7,620,872	6.1	28.3	7,056,160	5.7	28.6
BUILDING SUPPLIES	40,913	0.0	43.3	60,396	0.1	55.7
TRANSPORTATION EQUIPMENT	571	0.0	12.8	0	0.0	0.0
PRODUCTION EQUIPMENT	223,397	0.2	42.8	176,935	0.1	32.4
CONSTRUCTION EQUIPMENT	54,556	0.0	69.1	97,633	0.1	23.6
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	703,154	0.6	20.4	485,505	0.4	27.1
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	40,998	0.0	52.2	33,238	0.0	46.4
MATERIALS HANDLING EQUIPMENT	78,252	0.1	35.5	86,959	0.1	57.1
ALL OTHER SUPPLIES + EQUIPMENT	8,478,331	5.2	28.0	6,105,494	4.9	28.5
CONSTRUCTION	8,586,177	6.8	53.8	5,757,232	4.7	54.2
ALL ACTIONS OF \$25,000 OR LESS	11,350,392	9.0	56.0	11,127,694	9.0	55.7

^{A/} For definitions and coverage, see notes on coverage.
^{B/} Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
^{C/} Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
^{D/} Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

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Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1991 - 1990

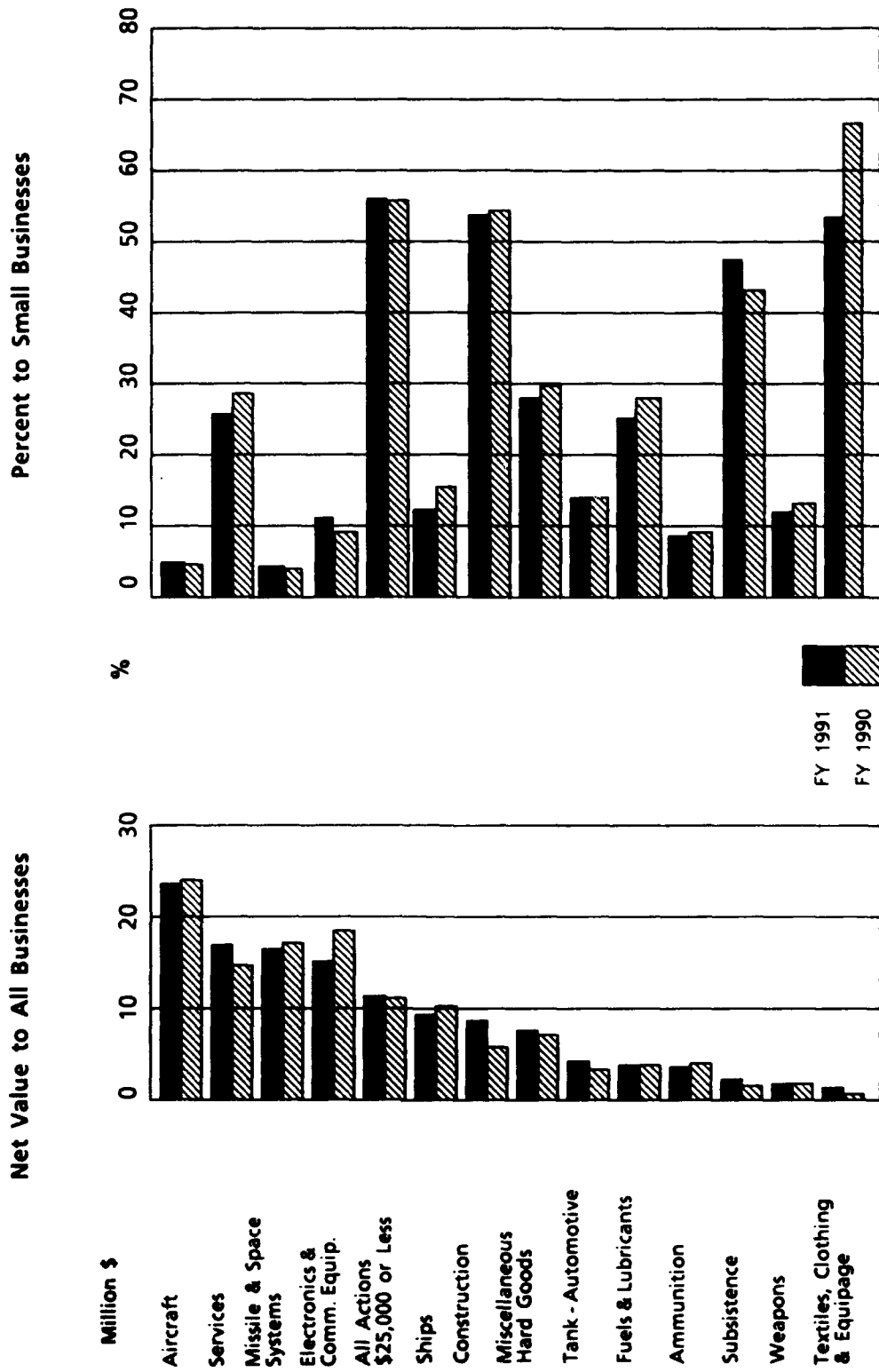


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1991 - FY 1987 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY '91	FY '90	FY '89	FY '88	FY '87
TOTAL B/	\$150,855,269	\$144,672,473	\$139,343,457	\$151,352,713	\$156,507,586					
INTERAGENCY/FMS	11,947,932	9,984,253	9,579,291	8,919,370	8,808,963					
FOR WORK OUTSIDE THE U.S. C/	9,178,174	7,149,132	6,350,922	8,149,175	8,863,365					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,645,617	3,539,533	3,272,473	3,469,352	3,494,958					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	125,878,379	123,820,831	120,002,855	130,814,816	135,340,300	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	79,120,269	79,917,592	85,856,513	93,015,159	58.9	63.9	66.6	65.6	68.7
Aircraft	23,637,167	23,954,463	24,225,694	24,978,326	27,683,991	18.8	19.4	20.2	19.1	20.5
Missile and Space Systems	16,951,898	17,136,849	18,735,096	19,693,980	19,781,484	13.0	13.8	15.6	15.1	14.6
Ships	9,313,719	10,403,581	9,596,142	13,716,230	11,474,728	7.4	8.3	8.0	10.5	8.5
Tank-Automotive	4,322,993	3,322,970	3,821,233	3,927,925	4,853,662	3.4	2.7	4.8	3.0	3.6
Weapons	1,717,428	1,842,130	1,518,643	1,667,409	2,098,819	1.4	1.5	1.3	1.3	1.6
Ammunition	3,364,703	4,032,453	3,900,238	4,119,354	4,585,004	2.8	3.3	3.3	3.1	3.4
Electronics and Communications Equip.	15,429,506	18,487,823	18,120,546	17,753,289	22,567,471	12.1	14.9	15.1	13.6	16.7
SERVICES	16,937,287	14,637,670	11,708,407	12,029,739	11,044,330	13.5	11.8	9.8	9.2	8.2
ALL OTHER (SUBTOTAL)	34,813,678	30,062,892	28,376,856	32,928,564	31,230,811	27.7	24.3	23.6	25.2	23.1
Substance	2,243,209	1,605,594	1,265,301	1,259,007	1,178,445	1.8	1.3	1.1	1.0	0.9
Textiles, Clothing, and Equipage	1,312,714	1,744,857	1,859,577	1,150,449	985,534	1.1	0.6	0.7	0.9	0.7
Fuels and Lubricants	3,680,514	3,771,388	3,475,105	3,292,185	3,037,834	2.9	3.0	2.9	2.5	2.2
Miscellaneous Hard Goods	7,620,672	7,056,160	6,995,804	7,745,382	6,020,944	6.1	5.7	5.8	5.9	4.4
Construction	8,586,177	5,757,232	7,435,552	8,066,574	8,895,666	6.8	4.6	6.2	6.2	6.6
All Actions of \$25,000 or Less	11,350,392	11,127,661	8,345,517	11,414,967	11,162,388	9.0	9.0	7.0	8.7	8.2
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS TOTAL	25,036,484	23,955,745	22,771,551	25,228,786	26,624,157	20.6	19.3	19.0	19.3	19.7
MAJOR HARD GOODS (SUBTOTAL)	5,788,734	6,102,841	5,688,817	5,854,002	7,145,431	7.8	7.7	7.1	6.8	7.7
Aircraft	1,144,071	1,082,330	1,110,770	1,119,120	1,310,050	4.8	4.5	4.6	4.5	4.7
Missile and Space Systems	1,687,450	1,675,614	1,702,396	1,659,297	1,788,294	4.2	3.9	3.7	3.3	3.9
Ships	1,143,097	1,588,637	1,359,858	1,199,631	1,475,831	12.3	15.4	14.2	8.7	12.9
Tank-Automotive	602,807	465,825	357,394	394,365	710,468	13.9	14.0	9.4	10.0	14.6
Weapons	204,319	239,634	213,145	235,679	330,176	11.9	13.0	14.0	14.1	15.7
Ammunition	301,724	371,300	301,679	412,887	439,079	8.5	9.2	7.7	10.0	9.6
Electronics and Communications Equip.	1,705,266	1,679,391	1,643,575	1,833,023	2,111,533	11.2	9.1	9.1	10.3	9.4
SERVICES	4,333,665	4,202,934	3,461,160	3,770,752	3,465,667	25.6	28.7	29.6	31.3	31.4
ALL OTHER (SUBTOTAL)	15,814,095	13,649,970	13,621,574	15,604,032	16,011,059	45.4	45.4	48.0	47.4	51.2
Substance	1,959,874	1,691,267	1,661,514	1,600,645	1,411,759	47.2	43.1	47.9	40.7	47.1
Textiles, Clothing, and Equipage	712,812	496,357	566,514	800,645	740,590	51.5	63.6	70.3	75.5	75.1
Fuels and Lubricants	911,056	1,053,014	1,152,910	670,684	857,598	24.8	27.9	33.2	20.4	28.2
Miscellaneous Hard Goods	2,155,036	2,087,270	1,970,878	2,342,794	2,342,794	28.3	29.6	28.2	28.6	38.9
Construction	4,619,850	3,122,523	4,666,353	5,043,326	5,536,190	52.8	52.6	62.8	62.5	62.5
All Actions of \$25,000 or Less	6,355,357	6,199,539	4,681,670	6,295,397	6,124,158	56.0	55.7	58.1	55.2	54.9

A/ For definitions and coverage, see notes on coverage.
 B/ Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign concerns with performance in U.S.

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TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1986 - FY 1982 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY '86	FY '85	FY '84	FY '83	FY '82
TOTAL B/	\$158,829,340	\$163,725,360	\$146,031,610	\$140,482,972	\$124,724,875					
INTERAGENCY/FMS	9,883,818	12,398,566	10,098,092	9,902,800	12,755,040					
FOR WORK OUTSIDE THE U.S. C/	9,080,746	8,611,099	8,311,482	7,236,372	7,522,294					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,367,718	3,129,061	2,709,888	2,247,933	1,984,448					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	136,487,058	139,586,634	124,912,148	121,095,867	102,463,093	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	92,832,126	98,144,846	86,315,326	80,806,612	67,870,460	68.0	70.3	69.1	66.7	66.2
Aircraft	32,267,721	35,578,586	29,234,550	26,299,322	21,317,984	23.6	24.8	23.4	21.7	20.6
Missile and Space Systems	19,355,707	18,687,899	16,663,293	14,686,528	12,211,620	14.2	13.4	13.2	11.1	10.4
Ships	9,412,931	10,404,343	9,353,141	12,818,667	9,551,419	6.9	7.5	7.5	16.6	9.3
Tank/Automotive	5,248,926	5,152,256	4,989,563	4,664,359	4,355,915	3.8	4.0	4.1	3.9	4.3
Weapons	2,304,203	2,618,277	2,425,864	2,439,970	2,331,955	1.7	1.9	1.9	2.0	2.3
Ammunition	4,489,965	4,684,833	3,955,411	3,199,429	3,560,449	3.3	3.4	3.2	2.6	3.5
Electronics and Communications Equip.	19,743,183	22,037,658	19,693,514	16,697,137	14,220,218	14.5	15.8	15.8	13.8	13.9
SERVICES	10,447,432	9,126,012	8,478,023	10,397,348	7,888,730	7.7	6.5	6.8	8.6	7.7
ALL OTHER (SUBTOTAL)	33,227,490	32,315,776	30,118,789	29,891,907	26,703,903	24.3	23.2	24.1	24.7	26.1
Subsistence	1,261,358	1,023,603	1,112,171	1,090,055	1,553,429	0.9	0.7	0.9	0.9	1.5
Fuels and Lubricants	1,054,314	1,143,380	1,296,563	1,091,401	7,025,313	5.1	4.8	5.1	5.1	7.0
Miscellaneous Hard Goods	5,527,984	5,422,724	4,825,868	4,701,105	4,998,256	4.1	3.8	3.7	3.9	4.3
Construction	7,632,728	7,885,626	6,627,817	6,106,135	5,322,582	5.6	5.6	5.3	5.0	5.2
All Actions of \$25,000 or Less	10,481,813	10,483,287	9,988,511	9,998,111	6,710,068	7.7	7.5	8.0	8.3	6.5
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS TOTAL	26,914,262	26,048,769	23,816,460	22,766,738	20,143,383	19.7	18.7	19.1	18.8	19.7
MAJOR HARD GOODS (SUBTOTAL)	7,481,432	6,801,601	5,854,611	4,992,618	4,875,156	8.1	6.9	6.8	6.2	7.2
Aircraft	1,354,528	1,181,395	996,531	755,326	714,997	4.2	3.4	3.4	2.9	3.4
Missile and Space Systems	485,708	433,777	426,501	385,071	343,705	1.8	1.5	1.5	1.6	2.7
Ships	1,737,882	1,621,823	1,671,426	1,865,474	1,906,178	6.5	7.0	7.0	7.6	18.2
Tank/Automotive	343,008	342,562	299,236	185,180	202,753	1.3	1.6	1.6	1.8	18.2
Weapons	617,803	543,183	495,753	459,584	437,177	2.3	2.3	2.3	2.3	12.3
Ammunition	2,241,654	2,049,910	1,622,266	1,339,561	1,294,429	11.4	9.3	8.2	8.0	9.1
Electronics and Communications Equip.	2,908,988	2,600,109	2,274,420	2,229,732	1,828,608	27.8	28.5	26.8	21.4	23.2
SERVICES	16,523,842	16,647,059	15,687,429	15,546,388	13,439,619	43.7	51.5	52.1	52.0	50.3
ALL OTHER (SUBTOTAL)	488,925	423,905	472,776	429,541	633,993	39.6	41.4	42.5	39.4	40.8
Subsistence	880,877	946,738	1,050,118	926,279	798,317	28.2	26.9	27.9	28.9	28.6
Fuels and Lubricants	1,899,118	1,699,018	2,095,329	3,084,016	3,150,058	26.2	26.9	33.1	44.7	41.1
Miscellaneous Hard Goods	2,403,778	2,157,975	1,983,006	1,629,796	1,744,336	43.3	39.5	40.2	34.6	39.3
Construction	5,083,109	5,174,887	5,016,817	4,663,563	3,246,307	66.6	63.0	65.2	68.2	66.1
All Actions of \$25,000 or Less	5,748,035	5,684,536	5,304,341	5,313,133	3,596,408	58.8	54.0	53.1	53.2	53.6

Note: Refer to first page of this table for footnotes.

TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1991 - FY 1990

A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,611,843	\$39,809,593	\$40,348,515	\$10,606,024	\$2,232,959	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,260	320,052
Aircraft	23,637,187	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,351,898	4,241,630	4,927,470	7,188,130	9,701	0	4,967
Ships	9,313,719	18,212	9,183,830	5,696	90,482	14,938	181
Tank-Automotive	4,322,983	4,073,012	49,870	105,435	94,414	262	0
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497
Ammunition	3,564,703	2,920,805	527,349	101,594	14,855	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,503	9,765,741	1,863,899	530,540
Substance	2,243,209	129,461	52,892	21,021	1,988,825	0	0
Textiles, Clothing, and Equipage	1,132,714	161,819	21,169	1,127,546	3,635,462	712	0
Fuels and Lubricants	3,680,514	8,502	24,543	11,122	1,425,187	212	673
Miscellaneous Hard Goods	7,820,672	1,225,889	1,535,277	2,978,784	1,425,187	101,584	953,951
Construction	8,586,177	2,931,580	2,716,943	1,343,749	27,264	1,493,248	13,393
All Actions of \$25,000 or Less	11,350,382	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,188,596	\$41,719,587	\$39,038,597	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,553	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,583,419	7,498	0	6,278
Ships	10,303,581	14,925	10,208,678	9,296	58,956	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Ammunition	4,032,453	3,129,863	847,804	55,759	272,679	0	1,166-
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,938,119	272,679	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,666,401	496,265
Substance	1,605,594	122,651	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipage	744,857	13,288	13,574	45,510	3,742,871	286	607
Fuels and Lubricants	3,771,388	12,632	6,093	8,102	1,217,261	1,038	351
Miscellaneous Hard Goods	7,056,180	1,083,324	1,734,624	2,560,840	1,217,261	103,982	355,599
Construction	5,757,232	1,729,667	1,746,583	901,456	1,184,564	1,355,308	12,354
All Actions of \$25,000 or Less	11,127,661	2,372,179	2,470,235	3,806,177	1,525,857	225,787	127,426

A/ For definitions and coverage, see notes on coverage.
 B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,744	31,562,078	27,833,633	592,937	23,726	376,474
Aircraft	24,275,694	1,077,892	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,735,096	4,148,855	6,355,037	8,174,810	5,744	0	580
Ships	9,546,142	57,111	9,423,005	121,888	99,755	5,383	0
Nav-Automotive	3,821,233	3,637,892	10,211	121,963	50,893	66	198
Weapons	1,518,943	2,818,902	92,581	286,065	7,061	0	281
Aviation	2,898,926	2,898,926	0	0	0	0	0
Electronics and Communications Equip.	18,120,548	5,803,681	5,828,349	6,553,694	240,046	17,777	376,019
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,199
Substance	1,265,701	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipage	899,577	16,714	7,312	820,424	5,744	0	0
Fuels and Lubricants	3,475,105	77,967	3,878	9,904	3,382,016	609	671
Miscellaneous Hard Goods	6,995,804	1,003,624	1,616,954	2,845,254	1,445,960	78,198	305,814
Construction	7,435,552	2,616,592	2,649,501	1,069,560	20,573	1,069,899	9,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,976,326	2,863,794	9,325,897	12,642,371	146,284	0	0
Missile and Space Systems	19,693,980	3,948,705	7,230,739	8,503,094	8,259	0	3,183
Ships	13,716,230	30,758	13,573,711	1,069	99,113	11,579	0
Nav-Automotive	3,927,925	3,788,864	12,481	36,355	39,657	29	0
Weapons	1,609,565	3,240,607	759,768	107,972	4,357	0	0
Aviation	4,059,529	3,240,607	759,768	107,972	4,357	0	0
Electronics and Communications Equip.	17,733,289	3,125,345	6,578,169	7,205,517	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,762	1,761,442	282,752
Substance	1,299,007	88,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipage	1,150,449	14,025	37,815	37,815	3,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28	0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,273,632	102,225	100,022
Construction	8,066,574	2,709,382	2,709,382	1,006,874	16,675	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,369	3,119,711	1,804,216	224,914	171,678

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1987 - FY 1986

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,368,735	9,770,721	14,424,755	121,760	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,589	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	38,175	72,582	67,162	888	227
Weapons	2,088,819	699,748	1,033,839	361,858	3,376	0	0
Ammunition	4,555,004	3,548,326	528,613	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Substance	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	985,534	33,531	29,996	882,016	2,833	69	314
Fuels and Lubricants	3,037,834	54,106	12,769	38,920	2,930,633	438	868
Miscellaneous Hard Goods	6,020,944	1,165,583	1,697,768	1,140,183	1,774,270	87,809	155,331
Construction	8,895,666	3,435,987	2,784,323	1,335,576	9,965	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803	158,940
FISCAL YEAR 1986							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,987,475
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft	32,267,221	3,618,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850
Ships	9,412,931	65,707	9,269,915	1,228	64,693	11,388	0
Tank-Automotive	5,248,926	5,031,299	1,272	116,955	71,664	1,050	330
Weapons	2,304,203	915,705	1,009,322	374,482	4,651	0	73
Ammunition	4,489,985	3,180,970	596,486	712,426	38	0	45
Electronics and Communications Equip.	19,743,183	3,598,938	6,770,357	7,094,357	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Substance	1,261,358	85,378	52,630	28,976	1,094,374	0	0
Textiles, Clothing, and Equipage	1,057,914	52,883	12,780	29,861	961,973	58	359
Fuels and Lubricants	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction	7,632,728	3,818,210	1,877,688	785,756	1,728,264	1,124,063	19,835
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399

Note: Refer to first page of this table for footnotes.

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TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1985 - FY 1984 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM		TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1985								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/		\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326
MAJOR HARD GOODS (SUBTOTAL)		98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780
Aircraft		34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems		19,667,899	3,720,210	6,513,693	8,329,883	2,243	0	1,870
Ships		1,404,343	56,846	10,270,641	8,329,883	55,846	20,799	540
Tank-Automotive		5,152,256	4,954,820	38,860	99,896	56,900	1,440	0
Weapons		2,618,277	1,243,359	1,098,152	272,267	4,459	0	0
Ammunition		4,684,833	4,021,313	80,003	8,318,454	382,711	8,909	1,722,370
Electronics and Communications Equip.		22,037,658	3,803,201	7,802,013	2,800,418	121,830	129,279	1,486,211
SERVICES		9,126,012	1,963,579	2,624,695	5,007,583	11,477,503	1,463,708	244,335
ALL OTHER (SUBTOTAL)		32,315,776	7,700,713	6,421,934	27,823	0	0	0
Subsistence		1,023,693	82,041	32,243	27,823	871,496	115	1,232
Textiles, Clothing, and Equipment		1,023,693	82,041	32,243	27,823	871,496	115	1,232
Facilities and Utilities		6,302,354	26,431	20,081	57,064	1,385,205	67,045	98,566
Miscellaneous Hard Goods		5,482,732	1,305,326	1,459,008	1,327,522	1,385,205	1,1764	23,942
Construction		7,885,620	3,427,273	2,237,907	986,060	1,987,410	1,158,674	120,595
All Actions of \$25,000 or Less		10,493,287	2,778,348	2,646,557	2,753,696	0	158,681	0
FISCAL YEAR 1984								
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/		\$124,912,148	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,743,693	\$3,178,692
MAJOR HARD GOODS (SUBTOTAL)		86,315,336	19,306,750	31,749,771	33,235,110	513,499	22,752	1,486,454
Aircraft		29,234,550	3,234,569	8,843,098	17,267,971	88,912	0	0
Missile and Space Systems		16,563,293	3,624,826	5,750,289	7,285,976	1,755	0	627
Ships		9,353,141	23,466	9,222,982	88,404	58,944	17,800	230
Tank-Automotive		4,989,563	4,832,881	11,377	84,583	2,312	1,588	0
Weapons		2,425,864	831,516	279,235	121,837	0	0	0
Ammunition		3,955,411	3,161,247	672,327	8,196,019	273,162	3,364	1,485,597
Electronics and Communications Equip.		19,693,514	3,117,190	6,618,182	2,454,712	56,799	108,166	1,487,784
SERVICES		8,478,023	1,736,469	2,634,093	4,815,990	11,102,983	1,612,775	204,454
ALL OTHER (SUBTOTAL)		30,118,789	6,818,207	5,564,380	34,254	935,226	0	0
Subsistence		1,112,171	100,077	42,614	34,254	891,705	2,602	33
Textiles, Clothing, and Equipment		1,112,171	100,077	42,614	34,254	891,705	2,602	33
Facilities and Utilities		6,322,969	1,305,326	1,459,008	1,327,522	1,385,205	91,319	76,746
Miscellaneous Hard Goods		4,932,568	1,280,376	1,287,800	938,798	1,261,629	1,323,486	24,404
Construction		6,670,817	2,576,480	1,766,390	2,755,029	1,846,106	1,155,368	103,236
All Actions of \$25,000 or Less		9,986,511	2,686,300	2,400,472	0	0	0	0

Note: Refer to first page of this table for footnotes.

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1983 - FY 1982

MAJOR PROGRAM	(AMOUNTS IN THOUSANDS)					DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
	TOTAL	ARMY	NAVY	AIR FORCE	FISCAL YEAR 1983			
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/								
MAJOR HARD GOODS (SUBTOTAL)	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,468	
Aircraft	36,806,612	17,031,106	32,860,666	28,984,585	461,071	39,197	1,429,987	
Missile and Space Systems	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0	0	
Ships	14,589,528	3,425,558	4,441,656	6,811,936	1,418	0	8,990	
Tank-Automotive	12,818,867	4,784,443	12,640,433	133,111	68,909	34,011	0	
Weapons	7,664,378	4,468,863	11,554	49,425	2,912	1,331	95	
Ammunition	3,198,429	2,762,590	522,855	2,637,371	2,912	0	2,725	
Electronics and Communications Equip.	16,691,137	2,597,875	5,020,116	6,402,137	254,855	3,855	1,418,175	
SERVICES	10,397,348	1,370,137	5,277,191	2,184,326	35,476	110,086	1,420,142	
ALL OTHER (SUBTOTAL)	29,891,907	6,179,086	5,742,305	4,480,332	11,652,996	1,704,849	132,339	
Subsistence	1,090,055	103,053	66,835	40,535	879,622	0	0	
Textile, Clothing, and Equipage	1,091,401	9,782	60,578	1,002,332	1,418	0	0	
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	6,786,916	1,248	40,347	
Miscellaneous Hard Goods	4,707,105	1,224,554	1,366,083	791,952	1,166,807	117,362	14,005	
Construction	6,106,135	2,209,984	1,615,974	850,772	6,833	1,408,567	77,987	
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,545	1,810,486	1,177,672	0	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/								
MAJOR HARD GOODS (SUBTOTAL)	\$102,463,093	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	\$1,872,671	\$2,219,387	
Aircraft	67,870,460	15,880,961	28,821,843	21,699,235	562,299	28,273	877,849	
Missile and Space Systems	21,132,884	2,108,663	8,466,695	10,519,606	37,882	38	0	
Ships	12,711,620	3,091,641	4,476,667	5,138,937	1,595	0	2,780	
Tank-Automotive	9,557,419	33,634	9,423,315	10,685	67,289	22,496	0	
Weapons	4,355,915	4,194,928	887,976	111,734	38,934	1,266	77	
Ammunition	2,331,439	2,372,564	587,454	269,031	2,617	0	39	
Electronics and Communications Equip.	14,220,218	2,468,080	5,176,268	5,283,122	413,372	4,473	874,953	
SERVICES	7,888,730	1,382,488	3,076,641	2,028,345	29,480	130,983	1,240,793	
ALL OTHER (SUBTOTAL)	26,703,903	5,251,679	3,796,035	3,891,837	11,950,192	1,713,415	100,745	
Subsistence	1,553,429	259,898	88,442	201,577	1,003,512	0	0	
Textile, Clothing, and Equipage	1,015,913	28,392	14,485	32,766	940,083	136	51	
Fuels and Lubricants	7,666,252	34,501	46,115	53,389	7,530,132	2,038	31,732	
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378	7,091	
Construction	5,322,682	2,018,886	1,137,061	668,822	5,713	1,485,309	61,794	
All Actions of \$25,000 or Less	6,710,068	1,875,877	1,395,693	2,164,702	1,081,448	1,130,554	0	

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1982 through FY 1991, are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$20,474 million during FY 1991 and accounted for 15.8 percent of all DoD procurement. During FY 1990 the comparable amount was \$22,015 million, which was 17.3 percent of the total awards.

Between FY 1982 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent. During FY 1987 it rose to 15.5 percent and continued to rise each year through FY 1989. During FY 1990 there was a slight decrease to 17.3 percent and during FY 1991 it dropped to 15.8 percent.

Contract awards for RDT&E by procurement program are shown for FY 1982 through FY 1991 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1991 - FY 1987 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1991		FY 1990		FY 1989		FY 1988		FY 1987	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$20,981,043		\$22,404,659		\$23,260,820		\$22,601,657		\$21,867,373	
INTERAGENCY/FMS	212,038		171,345		1,032,050		166,028		150,594	
FOR WORK OUTSIDE U. S. B/	294,980		218,346		192,227		167,745		200,888	
TOTAL, EXCEPT ABOVE	20,474,025	15.8	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5
Army	4,414,420	14.6	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8	3,184,453	10.1
Navy	4,275,209	10.6	5,447,830	12.8	6,333,132	14.7	6,466,685	12.6	7,366,012	14.7
Air Force	9,728,463	23.2	11,073,245	27.1	9,954,085	25.8	11,727,097	28.5	9,852,135	23.3
Defense Logistics Agency	7,271	0.1	19,804	0.2	10,495	0.1	30,135	0.3	39,551	0.4
Civil Functions	9,028	0.4	6,683	0.3	5,892	0.4	5,389	0.3	3,695	0.2
Other Defense Agencies	2,039,634	52.9	1,666,100	42.2	1,527,130	51.2	742,314	29.8	1,090,245	28.0
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,556,239	70.1	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5
Army	240,395	37.9	227,245	51.3	280,467	55.4	267,308	60.7	282,459	59.8
Navy	527,232	75.4	656,587	78.3	731,944	75.8	977,036	82.0	888,586	82.2
Air Force	1,312,733	83.3	1,566,279	87.4	1,432,741	89.3	1,355,207	86.4	1,355,845	85.0
Defense Logistics Agency	7,265	3.7	14,873	13.5	20,816	7.7	20,603	23.2	23,493	23.5
Civil Functions	3,813	18.1	3,308	12.5	2,716	14.1	1,507	3.6	1,676	5.1
Other Defense Agencies	364,781	94.2	308,802	93.0	141,209	88.7	114,321	80.6	155,739	73.3
BUSINESS FIRMS FOR WORK IN THE U. S.	17,917,786	14.2	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9
Army	4,174,095	14.1	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3
Navy	3,647,957	9.2	4,740,843	11.5	5,611,388	13.3	5,518,709	11.0	6,477,016	13.2
Air Force	8,415,730	20.9	9,516,966	24.4	8,521,344	23.1	10,331,800	26.1	8,496,280	20.9
Defense Logistics Agency	4,371	0.1	3,371	0.1	2,679	0.2	3,332	0.1	16,058	0.2
Civil Functions	5,268	0.2	3,371	0.1	2,679	0.2	3,332	0.1	16,058	0.2
Other Defense Agencies	1,674,833	48.3	1,357,298	37.5	1,385,621	49.1	627,993	28.8	934,566	25.3
SMALL BUSINESS FIRMS	1,652,391	6.4	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6
Army	553,793	8.2	487,134	8.4	400,324	7.8	425,352	6.6	445,496	5.9
Navy	470,054	6.0	533,847	7.0	435,721	5.7	416,125	5.1	349,305	4.5
Air Force	432,625	8.1	493,237	9.5	471,549	10.3	457,490	8.9	474,427	8.8
Defense Logistics Agency	6	*	2,434	0.1	585	*	0	0.0	4,877	0.1
Civil Functions	4,403	0.5	2,915	0.3	2,915	0.3	2,951	0.3	1,585	0.2
Other Defense Agencies	191,510	28.0	211,795	34.9	145,416	32.1	144,112	30.6	212,383	27.1

A/ For definitions and coverage, see notes on coverage.
 B/ Includes foreign firms for performance in U.S.
 * Less than 0.01 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1986 - FY 1982

TYPE OF CONTRACTOR	(AMOUNTS IN THOUSANDS)									
	FY 1986		FY 1985		FY 1984		FY 1983		FY 1982	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$19,866,651		\$18,995,920		\$18,343,949		\$16,373,654		\$14,902,239	
INTERAGENCY/FMS	118,810		132,146		509,159		931,341		427,858	
FOR WORK OUTSIDE U. S. &/	181,611		124,636		47,400		29,248		29,318	
TOTAL, EXCEPT ABOVE	19,566,230	14.0	18,739,138	13.1	17,787,390	13.9	15,413,865	12.5	14,445,063	13.8
Army	2,841,728	8.9	2,410,122	7.6	2,125,481	7.5	2,048,637	2	2,395,587	10.5
Navy	7,519,171	18.2	8,730,889	18.6	5,162,261	13.8	3,835,325	8.6	2,597,420	29.7
Air Force	8,236,187	18.2	8,730,889	18.6	9,186,456	23.0	8,735,326	23.8	7,532,763	27.8
Defense Logistics Agency	12,282	0.1	25,997	0.2	11,546	0.1	5,283	0.1	5,330	*
Civil Functions	2,693	0.2	25,520	*	11,230	*	5,477	*	5,586	*
Other Defense Agencies	1,140,811	27.2	1,062,438	29.2	801,502	24.1	785,927	25.3	569,277	24.6
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,616,458	77.7	2,462,973	78.7	2,122,599	78.3	1,734,964	77.2	1,487,815	75.0
Army	258,140	59.1	228,339	56.7	181,732	53.0	158,476	51.3	142,618	54.2
Navy	985,425	85.7	954,591	89.0	820,111	86.0	573,539	83.0	469,998	75.1
Air Force	1,217,643	84.0	1,123,151	84.5	994,797	85.3	910,598	84.3	801,296	84.9
Defense Logistics Agency	6,880	7.6	9,475	11.5	11,546	18.2	5,977	59.8	4,893	22.4
Civil Functions	1,569	1.6	1,528	0.3	1,322	0.3	1,322	0.3	1,322	1.4
Other Defense Agencies	147,701	74.7	147,249	81.6	104,231	73.8	86,377	89.4	66,749	70.5
BUSINESS FIRMS FOR WORK IN THE U. S.	16,949,772	12.4	15,276,165	11.7	15,664,791	12.5	13,678,101	11.3	12,957,248	12.6
Army	2,583,588	2.2	2,181,783	7.0	1,943,689	7.0	1,890,161	7.7	2,253,069	10.0
Navy	6,300,894	14.2	5,564,581	12.2	4,832,095	12.1	3,262,866	7.4	3,051,422	8.5
Air Force	7,058,944	16.9	7,597,738	16.7	8,191,628	20.2	7,821,738	21.9	7,149,467	25.9
Defense Logistics Agency	11,412	0.1	16,522	0.1	0	0.0	4,206	*	637	*
Civil Functions	2,024	0.1	352	*	108	*	180	*	125	*
Other Defense Agencies	993,110	24.8	15,189	26.5	697,271	21.9	698,950	23.4	502,528	22.6
SMALL BUSINESS FIRMS	1,263,937	4.7	1,148,546	4.6	915,116	3.8	831,099	3.7	733,139	3.6
Army	363,852	4.8	374,85	4.2	275,505	4.1	214,276	3.8	193,050	3.8
Navy	303,750	4.1	232,93	4.0	184,728	3.0	186,518	3.2	189,178	4.2
Air Force	403,463	8.3	410,329	8.5	295,156	6.8	272,956	6.9	224,730	6.5
Defense Logistics Agency	1,492	0.2	1,776	0.3	40	0.0	72	0.0	92	0.0
Civil Functions	1,492	0.2	1,776	0.3	40	0.0	72	0.0	92	0.0
Other Defense Agencies	189,563	30.2	165,578	29.8	159,686	29.9	157,277	38.9	126,089	38.8

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test and Evaluation
by Procurement Program: FY 1991 - FY 1982 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY '85	FY '84	FY '83	FY '82	FY '81	FY '80
TOTAL												
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$20,981,043	\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,375		13.9	15.5	16.7	14.9	14.0	14.0
EDUCATIONAL AND NONPROFIT INSTITUTIONS							1.8	1.7	10.8	1.9	1.7	1.7
BUSINESS FIRMS TOTAL	294,980	171,345	1,032,050	166,028	150,594		3.1	3.1	3.0	1.9	1.7	1.7
MAJOR HARD GOODS (SUBTOTAL)	218,346	192,227	200,688	22,267,884	21,516,091		15.8	17.3	17.9	16.6	15.5	15.5
Aircraft	20,474,025	2,566,239	2,747,494	2,747,010	2,709,218		70.1	78.4	79.1	79.2	77.5	77.5
Missile and Space Systems												
Ships												
Tank-Automotive												
Weapons												
Ammunition												
Electronics and Communications Equip.												
SERVICES												
ALL OTHER (SUBTOTAL)	2,894,155	2,391,165	2,303,270	1,786,477	1,566,433		17.1	15.3	19.7	14.9	14.2	14.2
Substance	1,001,808	979,649	930,219	646,951	617,742		2.9	3.3	3.3	2.0	2.0	2.0
Textiles, Clothing, and Equipage	8,380	6,350	3,520	3,453	8,109		0.6	0.9	0.4	0.4	0.8	0.8
Fuels and Lubricants	2,957	2,817	2,555	2,453	10,243		0.1	0.1	0.1	0.1	0.1	0.1
Miscellaneous Hard Goods	915,772	895,523	876,517	593,785	555,105		12.0	12.7	12.5	7.7	9.2	9.2
Construction	1,615	83	715	255	849		0.6	0.7	0.6	0.4	0.4	0.4
All Actions of \$25,000 or Less	72,783	74,385	49,603	44,752	42,995		0.6	0.7	0.6	0.4	0.4	0.4
TOTAL												
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$19,866,651	\$18,995,920	\$18,343,949	\$16,373,654	\$14,902,239		12.5	11.6	12.6	11.7	11.9	11.9
EDUCATIONAL AND NONPROFIT INSTITUTIONS							1.2	1.1	5.0	9.4	3.4	3.4
BUSINESS FIRMS TOTAL	18,949,772	16,276,165	15,664,791	13,678,101	12,957,248		12.0	13.1	13.9	12.5	13.8	13.8
MAJOR HARD GOODS (SUBTOTAL)	15,179,229	14,600,815	14,381,018	12,421,625	11,843,980		16.4	14.9	16.7	15.4	17.5	17.5
Aircraft	3,116,087	2,268,048	2,286,443	2,036,249	2,890,439		9.7	6.6	7.8	7.7	13.7	13.7
Missile and Space Systems	5,905,202	6,129,666	6,439,307	5,822,574	5,105,048		30.5	32.8	38.6	39.6	40.2	40.2
Ships	624,055	674,761	656,612	406,828	325,572		6.6	6.5	7.0	3.2	3.4	3.4
Tank-Automotive	170,809	130,344	126,141	156,603	156,809		3.3	2.5	2.5	3.4	3.6	3.6
Weapons	710,535	612,291	552,749	273,039	262,973		30.8	23.4	22.8	11.2	11.3	11.3
Ammunition	385,670	322,892	282,894	277,585	269,677		8.6	6.9	7.2	8.7	7.6	7.6
Electronics and Communications Equip.	4,266,871	4,462,813	4,036,872	3,448,757	2,833,462		21.6	20.3	20.5	20.7	19.9	19.9
SERVICES												
ALL OTHER (SUBTOTAL)	1,334,153	1,245,151	998,725	907,078	878,911		12.8	13.6	11.8	8.7	11.1	11.1
Substance	436,390	430,199	285,048	349,398	234,357		1.3	1.3	0.9	1.2	0.9	0.9
Textiles, Clothing, and Equipage	8,195	11,078	18,454	17,906	9,490		0.0	0.0	0.0	0.0	0.1	0.1
Fuels and Lubricants	8,449	7,714	5,995	3,185	3,887		0.1	0.1	0.1	1.6	0.9	0.9
Miscellaneous Hard Goods	375,886	360,900	209,175	267,401	200,633		6.8	6.6	4.2	5.7	4.5	4.5
Construction	1,802	8,470	1,461	2,046	1,731		0.4	0.1	0.4	0.6	0.6	0.6
All Actions of \$25,000 or Less	42,058	42,037	50,963	58,826	17,231		0.4	0.4	0.5	0.6	0.3	0.3

For definitions and coverage, see notes on coverage.
 A/ Includes foreign concerns with performance in U.S.
 B/ Less than 0.05 percent.
 NOTE: Percentages are based on total dollars shown in Table 6.

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 Directorate For Information
 Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed

Procurement

As shown in Table 9, total DoD awards subject to competition during fiscal years 1991 and 1990 totaled \$127,853 million and \$123,344 million, respectively. A breakout of these awards is as follows:

	FY 1991		FY 1990	
	Dollars	Percent	Dollars	Percent
Total	\$127,853	100.0%	\$123,344	100.0%
Competed 1/	84,035	65.7	80,894	65.6
Follow-on	12,600	9.9	12,777	10.4
Not Competed	31,218	24.4	29,672	24.1

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 75.5 percent of the competed post-CICA awards during fiscal year 1991 compared to 78.4 percent for fiscal year 1990. Actions of \$25,000 or less accounted for 10.0 percent (10.3 percent last year), and other than full and open competition, 14.5 percent (11.3 percent last year).

Solicitation Procedures

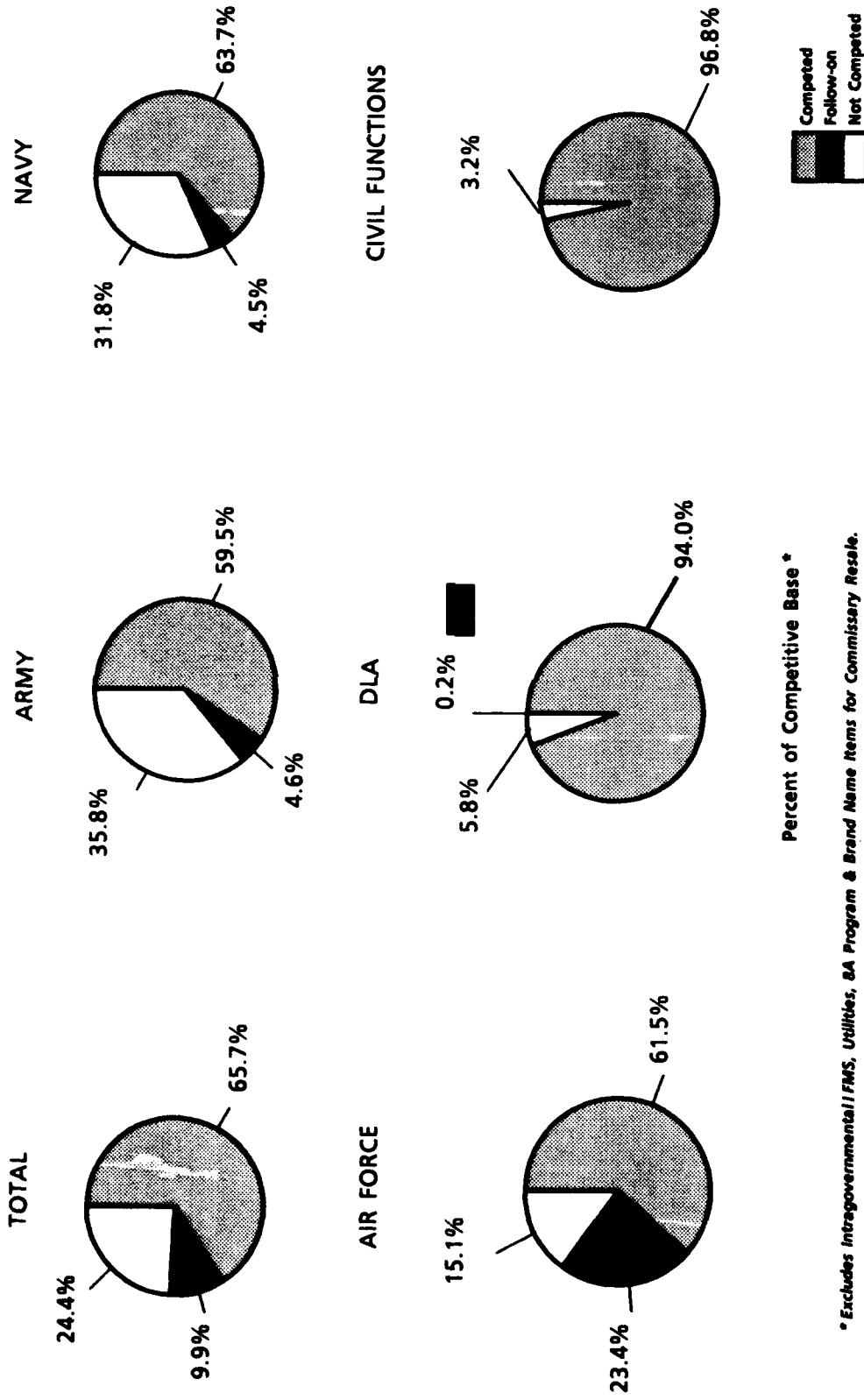
Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during both FY 1991 and FY 1990. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1991 amounted to \$150.9 billion which was a \$6.2 billion increase from FY 1990. Of the FY 1991 total, \$23.3 billion (15.4 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$127.5 billion, \$121.2 billion (80.4 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$60.1 billion or 49.6 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$61.1 billion or 50.4 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 12,297,563 procurement actions during FY 1991, a decrease of 938,508 over FY 1990. The major change was a decrease in actions of \$25,000 or less. Distribution by kind of contracting action is also depicted.

Chart IV shows percent distribution of DoD awards by extent of competed procurement according to Defense Component for FY 1991.

Chart IV
Percent Distribution of DoD Awards by Extent of Competed Procurement
According to Defense Component: Fiscal Year 1991



Percent of Competitive Base *

* Excludes Intragovernmental / FMS, Utilities, BA Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1991 - FY 1990 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL ^{B/}						ARMY						NAVY					
	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 91		Oct 89-Sep 90		Oct 89-Sep 90	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$150,855,258		\$144,672,506		\$36,890,291		\$33,332,813		\$45,846,497		\$46,944,808		\$45,846,497		\$46,944,808		\$45,846,497	
INTRA-AGENCY/FMS C/	9,251,197		7,328,159		3,319,375		1,539,810		2,160,908		2,120,883		2,160,908		2,120,883		2,160,908	
TOTAL, EXCEPT INTRA/FMS	141,604,061		137,344,347		33,570,916		31,793,003		43,685,589		44,823,925		43,685,589		44,823,925		43,685,589	
EXCLUSIONS D/	13,750,612		14,000,174		4,205,644		4,484,875		3,252,504		3,083,065		3,252,504		3,083,065		3,252,504	
TOTAL, EXCEPT EXCLUSIONS	127,853,449	100.0	123,343,573	100.0	29,365,272	100.0	27,328,228	100.0	40,433,085	100.0	41,740,860	100.0	40,433,085	100.0	41,740,860	100.0	40,433,085	100.0
COMPETED E/	84,035,493	85.7	80,894,194	85.6	17,475,901	59.5	16,389,892	80.0	25,768,971	63.7	25,322,365	60.7	25,768,971	63.7	25,322,365	60.7	25,768,971	63.7
FOLLOW-ON	12,600,196	9.9	12,777,390	10.4	1,361,922	4.6	2,941,610	10.8	1,800,523	4.5	2,604,209	6.2	1,800,523	4.5	2,604,209	6.2	1,800,523	4.5
NOT COMPETED	31,217,757	24.4	29,671,989	24.1	10,527,449	35.8	7,996,826	29.3	12,863,591	31.8	13,814,286	33.1	12,863,591	31.8	13,814,286	33.1	12,863,591	31.8

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 91		Oct 89-Sep 90		Oct 89-Sep 90	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$48,214,378		\$46,902,298		\$13,331,280		\$11,120,167		\$2,331,883		\$2,122,458		\$2,331,883		\$2,122,458		\$2,331,883	
INTRA-AGENCY/FMS C/	3,603,067		3,570,463		133,284		79,489		10,599		7,612		10,599		7,612		10,599	
TOTAL, EXCEPT INTRA/FMS	44,611,311		43,331,835		13,197,996		11,040,678		2,321,284		2,114,846		2,321,284		2,114,846		2,321,284	
EXCLUSIONS D/	4,791,670		4,807,293		1,036,679		1,050,657		131,803		113,752		131,803		113,752		131,803	
TOTAL, EXCEPT EXCLUSIONS	39,819,641	100.0	38,524,542	100.0	12,161,317	100.0	9,990,021	100.0	2,189,481	100.0	2,001,094	100.0	2,189,481	100.0	2,001,094	100.0	2,189,481	100.0
COMPETED E/	24,490,144	61.5	24,723,959	64.2	11,437,010	94.0	9,618,754	96.3	2,119,213	96.8	1,940,638	97.0	2,119,213	96.8	1,940,638	97.0	2,119,213	96.8
FOLLOW-ON	9,321,212	23.4	7,099,031	18.4	23,239	0.2	3,037	*	1,005	*	343	*	1,005	*	343	*	1,005	*
NOT COMPETED	6,008,285	15.1	6,701,552	17.4	701,068	5.8	368,230	3.7	89,263	3.2	80,113	3.0	89,263	3.2	80,113	3.0	89,263	3.2

A/ For definitions and coverage, see notes on coverage.
B/ Includes other Defense Agency awards not included elsewhere in this table.
C/ Includes pre-CICA USA schedule awards and actions with other Federal Agencies.
D/ Includes Federal Activities, the 8(a) Program, and brand name items for Commissary resale, and actions with another Federal Agency.
E/ Includes Federal Schedule awards.
* Less than 0.05 percent.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

**DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1991 - FY 1990 ^{a/}**

TABLE 9 (concluded)

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL ^{a/}						ARMY						NAVY					
	Oct 90-Sep 91			Oct 89-Sep 90			Oct 90-Sep 91			Oct 89-Sep 90			Oct 90-Sep 91			Oct 89-Sep 90		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	12,297,563			13,236,071			3,463,457			3,576,224			2,380,771			2,302,605		
INTRA-AGENCY/FMS C/	55,593			52,728			9,539			8,268			10,334			9,040		
TOTAL, EXCEPT INTRA/FMS	12,241,970			13,183,343			3,453,918			3,567,956			2,370,437			2,293,565		
EXCLUSIONS D/	5,800,073			5,919,943			2,157,117			2,201,657			1,252,798			1,172,752		
TOTAL, EXCEPT EXCLUSIONS	6,441,897	100.0		7,263,400	100.0		1,296,801	100.0		1,366,299	100.0		1,117,639	100.0		1,120,813	100.0	
COMPETED E/	5,804,899	90.1		6,539,953	90.0		1,165,524	89.9		1,236,378	90.5		857,440	76.7		866,587	77.3	
FOLLOW-ON	5,663	0.1		6,478	0.1		354	*		558	*		777	0.1		887	0.1	
NOT COMPETED	631,335	9.8		717,069	9.9		130,923	10.1		129,363	9.5		259,422	23.2		253,339	22.6	

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 90-Sep 91			Oct 89-Sep 90			Oct 90-Sep 91			Oct 89-Sep 90			Oct 90-Sep 91			Oct 89-Sep 90		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	4,932,873			5,708,459			970,775			1,122,062			465,502			438,637		
INTRA-AGENCY/FMS C/	15,412			21,569			19,123			13,080			991			672		
TOTAL, EXCEPT INTRA/FMS	4,917,461			5,686,890			951,652			1,108,982			464,511			437,965		
EXCLUSIONS D/	1,731,081			1,985,974			422,968			368,000			223,008			180,978		
TOTAL, EXCEPT EXCLUSIONS	3,186,380	100.0		3,700,916	100.0		528,684	100.0		740,982	100.0		241,503	100.0		256,987	100.0	
COMPETED E/	3,091,226	97.0		3,560,632	96.2		464,251	87.8		639,666	86.3		170,598	70.6		176,410	68.6	
FOLLOW-ON	4,426	0.1		4,923	0.1		31	*		43	*		5	*		6	*	
NOT COMPETED	90,728	2.8		135,401	3.7		64,402	12.2		101,273	13.7		70,900	29.4		80,571	31.4	

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1991 - FY 1990 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 90-Sep 91	Oct 89-Sep 90	Oct 90-Sep 91	Oct 89-Sep 90	Oct 90-Sep 91	Oct 89-Sep 90
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$150,855,258	\$144,672,506	\$23,001,809	\$21,328,933	\$127,853,449	\$123,343,573
INTRAGENCY/FMS C/	9,251,197	7,328,159	9,251,197	7,328,159	0	0
TOTAL PRE-CICA AWARDS	8,253,373	10,809,259	905,813	711,770	5,347,560	9,897,489
TOTAL POST-CICA AWARDS	135,350,688	126,735,088	12,844,798	13,289,004	122,505,889	113,446,084
Actions of \$25,000 or less	14,068,127	13,820,442	5,066,037	5,156,756	9,002,090	8,663,686
Full & Open Competition D/	60,106,333	57,664,017	0	0	60,106,333	57,664,017
Sealed Bids	8,497,821	6,353,140	0	0	8,497,821	6,353,140
Competitive Proposal	39,984,345	39,061,024	0	0	39,984,345	39,061,024
Combination	405,506	536,842	0	0	405,506	536,842
Architect-Engineer	806,190	648,248	0	0	806,190	648,248
Basic Research	788,343	833,520	0	0	788,343	833,520
Multiple Award Schedule	1,173,625	1,408,435	0	0	1,173,625	1,408,435
Alternate Source -	2,845,187	2,940,532	0	0	2,845,187	2,940,532
Reduced Cost	2,708	2,582	0	0	2,708	2,582
Production	2,807,588	2,897,057	0	0	2,807,588	2,897,057
Eng/R&D Capability	35,551	37,957	0	0	35,551	37,957
Set Aside	5,645,316	5,882,176	0	0	5,645,316	5,882,176
O/T Full & Open Competition	61,170,370	55,250,629	7,775,942	8,132,248	53,394,428	47,118,381
Only One Source	38,671,480	37,907,457	2,766,767	2,801,889	35,904,713	35,105,568
Unique Source	18,712,380	20,577,634	1,339,755	1,293,947	15,372,635	19,283,687
Follow-on	7,738,284	6,148,357	23,530	0	7,714,754	6,148,357
Unolicited Res Prop	100,584	95,220	5,974	13,292	94,620	81,928
Patent/Data Rights	384,404	365,212	10,922	3,825	373,482	362,387
Utilities	722,951	608,663	718,714	604,722	4,237	3,921
Standardization	34,105	6,805	687,129	885,871	33,382	6,873
Other	12,998,732	10,104,486	0	0	12,998,732	9,218,615
Urgency	7,481,656	3,444,466	242,843	214,346	7,238,813	3,230,120
Mobilization	7,060,668	5,375,707	207,569	80,957	6,853,099	5,294,750
Essential R&D Capability	2,023,180	2,021,037	1,130,154	1,352,678	893,026	668,359
International Agreement	393,268	929,162	103,658	329,619	289,610	599,543
Authorized by Statute E/	2,414,927	2,442,154	2,414,927	2,442,154	0	0
Authorized Resale	884,910	908,117	884,910	908,117	0	0
National Security	2,240,156	2,205,947	25,114	2,488	2,215,042	2,203,459
Public Interest	20,125	16,582	0	0	20,125	16,582
Otherwise Auth by Statute	5,858	0	2,820	0	3,038	0

A/ For definitions and coverage, see notes on coverage.
B/ Includes awards for utilities, the S(a) Program, and brand name items for commissary resale.
C/ Includes awards for utilities, the S(a) Program, and brand name items for commissary resale.
D/ Includes pre-CICA GSA Schedules and actions with other Federal Agencies.
E/ Includes Federal Schedule awards.
F/ Includes Post-CICA S(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1991 - FY 1990

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPETED			FOLLOW ON			NOT COMPETED		
	Oct 90-Sep 91	Oct 89-Sep 90	Amount	Oct 90-Sep 91	Oct 89-Sep 90	Amount	Oct 90-Sep 91	Oct 89-Sep 90	Amount	Oct 90-Sep 91	Oct 89-Sep 90	Amount
	Amount	Amount		Amount	Amount		Amount	Amount		Amount	Amount	
TOTAL	\$127,853,449	\$123,343,573	\$84,035,493	\$80,894,194	\$12,600,199	\$12,777,390	\$31,217,757	\$29,671,989	0	0	0	0
INTRA-AGENCY/FMS C/	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL PRE-CICA AWARDS	5,347,560	9,897,489	4,444,646	7,300,342	690,169	1,785,072	212,745	812,075	0	0	0	0
TOTAL POST-CICA AWARDS	122,505,889	113,446,084	79,590,847	73,593,852	11,910,030	10,992,318	31,005,012	28,859,914	100.0	100.0	100.0	100.0
Actions of \$25,000 or less	9,002,090	8,663,886	7,955,049	7,590,395	0	0	0	1,073,291	0	0	0	0
Full & Open Competition D/	60,106,323	57,664,017	60,106,323	57,664,017	0	0	0	0	0	0	0	0
Sealed Bids	8,497,821	8,353,140	8,497,821	8,353,140	0	0	0	0	0	0	0	0
Competitive Proposal	38,964,345	38,061,024	38,964,345	38,061,024	0	0	0	0	0	0	0	0
Combination	405,506	536,842	405,506	536,842	0	0	0	0	0	0	0	0
Architect-Engineer	806,190	848,248	806,190	848,248	0	0	0	0	0	0	0	0
Basic Research	768,343	833,520	768,343	833,520	0	0	0	0	0	0	0	0
Multiple Award Schedule	1,173,625	1,408,435	1,173,625	1,408,435	0	0	0	0	0	0	0	0
Alternate Source -	2,845,187	2,940,632	2,845,187	2,940,632	0	0	0	0	0	0	0	0
Reduced Cost	2,048	5,618	2,048	5,618	0	0	0	0	0	0	0	0
Mobilization	2,897,588	2,897,588	2,897,588	2,897,588	0	0	0	0	0	0	0	0
Eng/R&D Capability	35,351	37,957	35,351	37,957	0	0	0	0	0	0	0	0
Set Aside	5,845,316	5,882,176	5,845,316	5,882,176	0	0	0	0	0	0	0	0
O/T Full & Open Competition	53,394,428	47,118,381	11,526,971	8,339,440	11.3	11,910,030	100.0	100.0	10.992,318	96.6	27,786,623	96.3
Only One Source	35,804,713	35,105,568	3,102,695	3,086,147	4.2	11,428,459	96.0	96.0	21,373,559	68.9	21,287,768	73.8
Unique Source	15,372,835	19,282,887	1,280,301	1,272,507	1.7	2,599,475	21.8	21.8	11,492,859	37.1	14,549,059	50.4
Follow-on	7,714,754	6,148,357	49,455	28,540	0.1	7,180,008	60.3	60.3	5,485,754	49.9	634,063	2.2
Unsolicited Res Prop	94,820	81,928	676	2,042	0.0	121	0.0	0.0	2,015	0.0	7,871	0.3
Patent/Data Rights	353,482	362,387	4,174	12,360	0.0	278,788	2.3	2.3	282,347	2.6	67,680	0.2
Utilities	4,237	3,921	4,193	3,023	0.0	0	0.0	0.0	0	0.0	898	0.0
Standardization	33,362	6,673	3,996	738	0.0	0	0.0	0.0	0	0.0	5,935	0.0
Other	12,331,623	9,218,615	1,763,500	1,766,937	2.4	1,370,346	11.5	11.5	9,197,777	29.7	5,952,263	20.6
Urgency	7,218,813	3,230,120	2,922,682	1,046,678	1.4	361,298	3.0	3.0	220,446	2.0	1,962,996	6.8
Mobilization	8,853,099	5,294,750	5,138,576	3,566,527	4.8	21,556	0.2	0.2	78,137	0.7	1,650,086	5.7
Essential R&D Capability	893,026	688,359	26,998	60,160	0.1	23,052	0.2	0.2	1,342	0.0	806,857	2.1
International Agreement	289,610	599,543	61,498	125,648	0.2	5,027	0.0	0.0	7,812	0.1	466,283	1.6
Authorized by Statute E/	0	0	0	0	0.0	0	0.0	0.0	0	0.0	0	0.0
Authorized Resale	0	0	0	0	0.0	0	0.0	0.0	0	0.0	0	0.0
National Security	2,215,042	2,203,459	267,384	483,342	0.6	70,638	0.6	0.6	48,871	0.4	1,786,988	6.2
Public Interest	20,125	18,582	7,138	9,062	0.0	0	0.0	0.0	0	0.0	25,644	0.1
Otherwise Auth by Statute	3,038	0	2,494	0	0.0	0	0.0	0.0	544	0.0	0	0.0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1991 - FY 1990 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/			ARMY			NAVY		
	Oct 90-Sep 91			Oct 90-Sep 91			Oct 90-Sep 91		
	\$ Amount	%	X	\$ Amount	%	X	\$ Amount	%	X
TOTAL	130,855,258	100.0		144,672,506	100.0		36,890,291	100.0	
INTERAGENCY/FMS C/	9,251,197	6.1		7,328,159	5.1		3,319,375	9.0	
Actions of \$25,000 or Less	14,068,127	9.3		13,820,442	9.6		3,990,503	10.8	
Actions(Except FMS)Over \$25,000	127,535,934	84.5		123,523,905	85.4		29,580,413	80.2	
PRE-CICA Actions	6,253,373	4.1		10,609,259	7.3		719,948	2.0	
POST-CICA Actions	121,282,561	80.4		112,914,645	78.0		28,860,465	78.2	
Full & Open Competition D/	80,106,332	49.8		57,658,017	51.1		12,395,354	42.9	
Sealed Bids	8,499,821	7.0		6,353,140	5.5		2,888,989	9.3	
Competitive Proposal	39,884,345	33.0		39,061,624	34.5		7,328,823	25.4	
Construction	405,506	0.3		536,842	0.5		51,031	0.2	
Architect-Engineer	806,190	0.7		648,248	0.6		322,714	1.1	
Basic Research	768,343	0.6		833,520	0.7		236,991	0.8	
Multiple Award Schedule	1,173,625	1.0		1,408,435	1.2		253,358	0.9	
Alternate Source -	2,845,187	2.3		2,940,632	2.6		4,258	0.0	
Reduced Cost	2,048	0.0		5,918	0.0		606	0.0	
Mobilization	2,807,588	2.3		2,897,057	2.6		3,532	0.0	
Eng/R&D Capability	35,551	0.0		37,957	0.0		120	0.0	
Set Aside	5,645,316	4.7		5,882,176	5.2		1,509,180	5.2	
O/T Full & Open Competition	81,170,370	50.4		55,250,629	48.9		16,465,111	57.1	
Only One Source	38,671,480	31.9		37,907,457	33.6		9,653,404	33.4	
Unique Source	16,712,390	13.8		20,577,634	18.2		3,576,188	12.4	
Follow-on	7,738,284	6.4		6,148,357	5.4		413,644	1.4	
Unolicited Res Prop	100,594	0.1		95,220	0.1		18,503	0.1	
Patent/Data Rights	364,404	0.3		365,212	0.3		40,947	0.1	
Utilities	722,951	0.6		608,643	0.5		495,779	1.7	
Standardization	34,105	0.0		6,905	0.0		2,259	0.0	
Other	12,998,752	10.7		10,104,486	8.9		5,106,084	17.7	
Urgency	7,461,856	6.2		3,444,466	3.1		3,097,767	10.7	
Mobilization	7,060,868	5.8		5,375,707	4.5		2,369,626	8.2	
Essential R&D Capability	2,023,180	1.7		2,021,037	1.8		205,293	0.7	
International Agreement	393,268	0.3		929,162	0.8		93,355	0.3	
Authorized by Statute E/	2,414,927	2.0		2,442,154	2.2		676,074	2.3	
Authorized Resale	884,910	0.7		908,117	0.8		160,747	0.6	
National Security	2,240,156	1.8		2,205,947	2.0		191,777	0.7	
Public Interest	20,125	0.0		18,582	0.0		17,078	0.1	
Otherwise Auth by Statute	5,858	0.0		0	0.0		0	0.0	

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes Pre-CICA GSA schedule and actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

Prepared By: Washington Headquarters Services
 Directorate for Information
 Operations and Reports

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1991 - FY 1990

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	48,214,378	100.0	48,902,298	100.0	13,331,280	100.0	11,120,167	100.0	2,331,883	100.0	2,122,458	100.0
INTERAGENCY/PHS C/	3,803,087	7.5	3,570,483	7.6	133,284	1.0	79,489	0.7	10,599	0.5	7,612	0.4
Actions of \$25,000 or Less	4,558,034	9.4	4,589,893	9.8	1,615,137	12.1	1,670,011	15.0	312,554	13.4	270,112	12.7
Actions(Except PHS)Over \$25,000	40,055,257	83.1	38,742,142	82.6	11,582,859	86.9	9,370,667	84.3	2,008,730	86.1	1,844,734	86.9
PRE-CICA Actions	4,978,895	10.3	7,591,031	16.2	0	0.0	0	0.0	18,797	0.7	6,842	0.3
POST-CICA Actions	35,078,382	72.8	31,151,111	66.4	11,582,859	86.9	9,370,667	84.3	1,991,933	85.4	1,837,892	86.6
Full & Open Competition D/	18,004,520	45.8	15,111,740	48.5	8,516,382	73.5	7,908,396	84.4	1,863,631	93.6	1,681,546	91.5
Sealed Bids	1,324,982	3.8	820,834	2.6	559,323	4.7	975,925	9.3	1,295,973	65.1	1,222,601	66.5
Competitive Proposal	12,451,336	35.5	11,982,800	37.4	6,697,582	57.8	5,769,321	61.6	2,253,208	12.8	1,346,319	7.3
Construction	46,419	0.2	1,217,117	3.8	5,258	0.3	3,863	0.3	2,046	0.1	2,788	0.1
Architect-Engineer	237,312	0.7	273,714	0.9	137	0.0	0	0.0	103,436	5.2	80,566	4.3
Multiple Award Schedule	834,628	1.8	977,877	3.1	10,910	0.1	8,777	0.1	17,621	0.9	15,020	0.9
Alternate Source -	3,545	0.0	2,172	0.0	1,943	0.0	0	0.0	0	0.0	444	0.0
Reduced Cost	4	0.0	32	0.0	0	0.0	0	0.0	0	0.0	444	0.0
Mobilization	1,095	0.0	2,204	0.0	1,943	0.0	0	0.0	0	0.0	444	0.0
Eng/R&D Capability	2,448	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Sat Aside	1,221,999	3.5	1,184,912	3.8	1,251,088	10.8	1,250,730	13.3	189,349	9.5	199,244	10.8
O/T Full & Open Competition	19,087,984	54.4	18,039,371	51.5	3,088,497	28.5	1,462,271	15.6	128,302	6.4	150,346	8.5
Only One Source	12,417,586	35.4	10,951,801	34.2	389,876	3.3	101,176	1.1	31,023	1.6	31,884	1.7
Unique Source	1,144,424	3.0	3,583,388	18.7	207,732	1.8	57,126	0.6	1,548	0.1	5,452	0.3
Unlimited Rights	8,177,424	18.7	12,055	0.0	1,732	0.0	800	0.0	150	0.0	0	0.0
Patented Res Prop	12,218	0.0	12,055	0.0	0	0.0	0	0.0	0	0.0	104	0.0
Patent/Trade Rights	305,648	0.9	303,951	1.0	1,789	0.0	1,531	0.0	0	0.0	805	0.0
Utilities	218,289	0.6	172,959	0.6	4,685	0.0	1,882	0.0	71	0.0	0	0.0
Standardization	2,035	0.0	2,757	0.0	38	0.0	400	0.0	0	0.0	0	0.0
Other	3,563,167	10.2	4,314,157	13.8	170,742	1.5	39,477	0.4	22,207	1.1	21,217	1.2
Urgency	877,240	2.5	822,545	2.6	1,583,812	13.7	233,736	2.5	37,447	1.9	78,766	4.3
Mobilization	2,033,129	5.8	871,281	2.2	343,932	3.0	319,890	3.4	0	0.0	0	0.0
Essential R&D Capability	1,185,940	3.3	1,374,398	4.4	4,918	0.0	14,873	0.2	0	0.0	0	0.0
International Agreement	88,824	0.2	136,883	0.4	4,005	0.0	3,541	0.0	112	0.0	737	0.0
Authorized by Statute E/	531,365	1.5	502,875	1.6	205,701	1.8	133,607	1.4	59,720	3.0	44,859	2.4
Authorized Resale	147,187	0.4	75,837	0.2	537,089	4.6	654,997	7.0	0	0.0	0	0.0
National Security	1,828,813	5.2	1,793,781	5.8	70	0.0	59	0.0	0	0.0	0	0.0
Public Interest	0	0.0	0	0.0	116	0.0	292	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	5,858	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Kind of Contracting Action: FY 1991 - FY 1990 ^{A/}

SOLICITATION PROCEDURE	TOTAL				NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90		Oct 90-Sep 91		Oct 89-Sep 90	
	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	12297563	100.0	13236071	100.0	0				0				0			
INTERAGENCY/FMS B/	55593	0.5	52728	0.4	2135				3185		15		1637			
Actions of \$25,000 or Less	11995374	97.5	12952129	97.9	0				0				0			
Actions(Except FMS)Over \$25,000	248596	2.0	231214	1.7	83273		83872		105223		93019		58100		54323	
PRE-CICA Actions	7377	0.1	9101	0.1	714		1050		3717		4045		2946		4006	
POST-CICA Actions	239219	1.9	222113	1.7	82559		82822		101506		88974		55154		50317	
Full & Open Competition C/	155368	84.9	150496	67.8	54233		55781		64422		56995		36711		34674	
Sealed Bids	22084	9.2	18762	8.4	13284		14400		4042		3174		4758		3660	
Competitive Proposal	81663	34.1	81972	36.9	24464		28500		36125		33541		21074		19761	
Combination	849	0.4	562	0.3	184		16		272		143		333		230	
Architect-Engineer	6245	2.6	5248	2.4	1415		1399		3563		2556		1267		1283	
Basic Research	3079	1.3	3365	1.5	1018		1130		13		14		2048		2221	
Multiple Award Schedule	11698	4.9	9512	4.3	17		15		11654		9465		27		32	
Alternate Source -	57	0.2	309	0.1	91		123		105		17		341		169	
Reduced Cost	431	0.2	278	0.1	82		112		95		13		313		152	
Research	48		24		3		16		5		4		20		14	
Eng/R&D Capability	28															
Set Aside	29211	12.2	30766	13.9	13760		15373		8648		8085		6803		7308	
O/T Full & Open Competition	83804	35.0	71617	32.2	28307		23995		37060		31979		18437		15643	
Only One Source	39489	16.5	13267	16.6	13267		12649		16405		15405		9539		8817	
Unique Source	20429	8.5	18978	8.5	6837		6882		8566		7965		4826		4131	
Follow-on	1734	0.7	2011	0.9	448		462		299		332		987		1227	
Unsolicted Res Prop	295	0.1	333	0.1	122		115		1		0.7		172		218	
Patent/Data Rights	1228	0.5	1426	0.6	317		383		700		884		211		159	
Utilities	3353	1.4	2892	1.3	68		52		3213		2783		72		57	
Standardization	39		20		30		18		5		2		4			
Other	12391	5.2	11211	5.0	5345		4737		3779		3449		3267		3025	
Urgency	14778	6.2	9179	4.1	9827		5943		2846		1737		2105		1499	
Mobilization	6157	2.6	3525	1.6	410		451		4077		1816		1670		1158	
Essential R&D Capability	497	0.2	502	0.2	71		84		86		92		340		326	
International Agreement	432	0.2	455	0.2	159		166		58		153		215		136	
Authorized by Statute D/	10380	4.3	9287	4.2	3111		3273		3996		3390		3273		2604	
Authorized Resale	8841	3.7	8869	4.0	30		92		8775		8776		36		1	
National Security	3242	1.4	2938	1.3	1430		1333		557		507		1255		1088	
Public Interest	8		11		2		4		2		3		4		4	
Otherwise Auth by Statute	49				19				24				6			

A/ For definitions and coverage, see notes on coverage.
 B/ Includes pre-CICA GSA Schedules and actions with another Federal Agency.
 C/ Includes Federal Schedule awards.
 D/ Includes Post-CICA 8(a) program.
 * less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for fiscal years 1991 and 1990. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1982 through 1991.

During FY 1991 awards over \$25,000 (excluding intragovernmental awards) totaled \$126,294 million, of which \$96,760 million, or 76.6 percent, were awarded under fixed price procedures and \$26,351 million, or 20.9 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$3,183 million, or 2.5 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 10.6 percent of the total contract awards over \$25,000 during FY 1991. The use of incentive contracts (both fixed price and

cost-type combined) decreased from 17.4 percent of total contract dollars in FY 1990 to 14.2 percent in FY 1991. The use of firm fixed-price contracts increased from 52.7 percent to 56.8 percent.

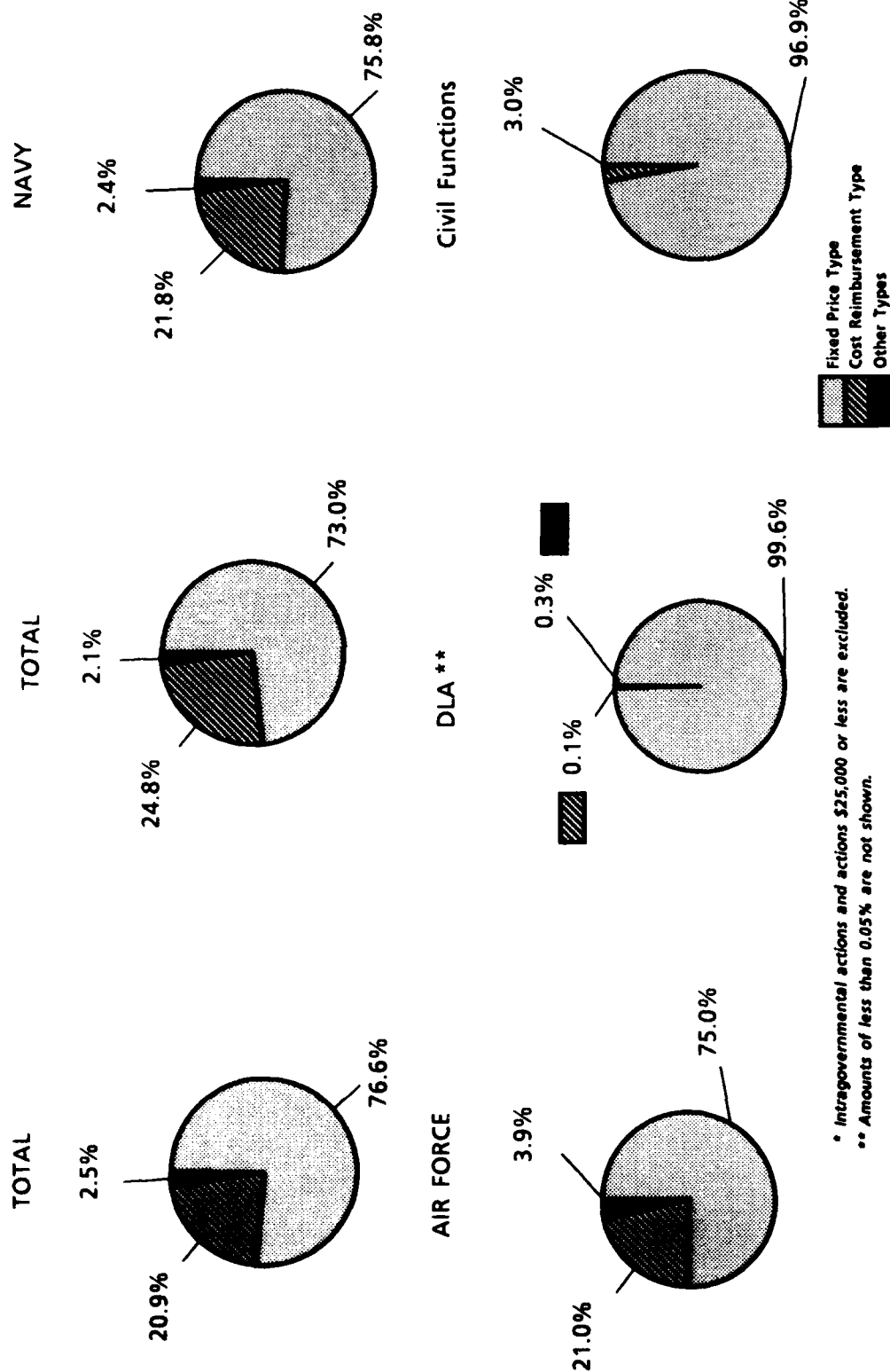
The total of 229,318 contract actions over \$25,000 for fiscal year 1991 (see Table 16) includes 83,273 original contract actions and modifications calling for additional work and 146,045 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 0.7 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 11.1 percent.

Chart V shows percent distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component for FY 1991.

Chart V

Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: Fiscal Year 1991

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.
** Amounts of less than 0.05% are not shown.

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TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1991 - FY 1990 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 90 - SEP 91		OCT 89 - SEP 90		OCT 90 - SEP 91		OCT 89 - SEP 90		OCT 90 - SEP 91		OCT 89 - SEP 90	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$150,855,267		\$144,672,506		\$36,890,295		\$33,332,813		\$45,846,496		\$46,944,808	
INTERAGENCY/FMS	11,947,930		9,964,253		4,192,633		2,281,325		3,033,279		2,948,202	
ACTIONS \$25,000 OR LESS	12,613,158		12,430,245		3,526,787		3,547,933		2,847,369		2,635,395	
ACTIONS OVER \$25,000	126,294,179	100.0	122,278,008	100.0	29,170,875	100.0	27,503,555	100.0	39,965,848	100.0	41,361,211	100.0
FIXED PRICE TYPE	96,760,113	76.6	92,925,952	76.0	21,299,047	73.0	19,844,420	72.2	30,303,136	75.8	30,782,519	74.4
FIRM	71,673,745	56.3	64,688,383	52.7	18,527,430	63.5	15,667,371	57.7	22,996,384	57.3	21,211,910	51.3
REDETERMINABLE	11,171,336	8.8	16,746,433	13.7	52,838	0.2	57,090	0.1	33,694	0.1	34,275	0.1
INCENTIVE	13,740,813	10.8	16,746,433	13.7	267,387	0.9	575,262	2.1	6,523,504	16.3	8,232,364	19.2
ECONOMIC PRICE ADJUSTMENT	10,973,813	8.7	11,137,116	9.1	2,481,412	8.5	3,314,394	12.1	749,100	1.9	1,303,960	3.2
COST REIMBURSEMENT TYPE	26,350,864	20.9	26,385,653	21.6	7,248,245	24.8	7,089,467	25.8	8,713,666	21.8	9,701,598	23.5
NO FEE	1,866,368	1.5	2,314,610	1.9	276,640	0.9	276,640	1.0	226,161	0.6	326,016	0.8
FIXED FEE	13,442,422	10.6	13,820,480	11.3	2,658,501	9.1	2,711,428	9.9	5,823,634	14.6	5,756,245	13.9
INCENTIVE FEE	4,136,995	3.3	4,558,135	3.7	1,896,350	5.8	1,327,599	4.8	1,360,842	3.4	2,454,508	5.9
AWARD FEE	6,905,079	5.5	5,692,428	4.7	2,616,754	9.0	2,310,088	8.4	1,302,969	3.3	1,164,829	2.8
OTHER TYPES	3,183,202	2.5	2,965,403	2.4	623,583	2.1	569,668	2.1	949,046	2.4	877,094	2.1
TIME AND MATERIALS	2,795,215	2.2	2,574,974	2.1	603,433	2.1	558,458	2.0	825,028	2.1	747,684	1.8
LABOR HOURS	387,987	0.3	391,429	0.3	20,150	0.1	11,210	0.0	124,018	0.3	129,410	0.3

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 90 - SEP 91		OCT 89 - SEP 90		OCT 90 - SEP 91		OCT 89 - SEP 90		OCT 90 - SEP 91		OCT 89 - SEP 90	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$48,214,378		\$46,902,298		\$13,331,280		\$11,120,167		\$2,331,883		\$2,122,458	
INTERAGENCY/FMS	4,341,087		4,377,993		195,668		134,048		65,859		63,816	
ACTIONS \$25,000 OR LESS	4,201,899		4,237,910		1,587,546		1,641,434		277,758		236,453	
ACTIONS OVER \$25,000	39,671,392	100.0	38,286,395	100.0	11,548,065	100.0	9,344,585	100.0	1,988,266	100.0	1,822,189	100.0
FIXED PRICE TYPE	29,798,165	75.1	29,156,651	76.2	11,502,805	99.6	9,275,806	99.3	1,927,153	95.9	1,779,027	97.6
FIRM	21,811,149	55.0	19,665,650	51.4	5,348,856	46.3	4,320,447	46.2	1,303,547	95.7	1,751,910	96.1
REDETERMINABLE	29,951	0.1	442,839	1.2	79,493	0.7	1,274	0.0	19,880	1.0	19,545	1.1
INCENTIVE	6,750,461	17.0	7,751,410	20.2	72	0.0	1,588	0.0	1,588	0.1	402	0.0
ECONOMIC PRICE ADJUSTMENT	1,208,604	3.0	1,296,752	3.4	6,074,384	52.6	4,954,085	53.0	2,148	0.1	7,170	0.4
COST REIMBURSEMENT TYPE	8,325,857	21.0	7,682,473	20.1	33,349	0.3	43,783	0.5	60,416	3.0	41,526	2.3
NO FEE	1,207,212	3.0	1,138,331	3.0	7,140	0.1	5,844	0.2	12,516	0.3	12,516	0.7
FIXED FEE	3,615,522	9.1	4,034,979	10.5	26,209	0.2	29,120	0.3	38,537	1.9	18,902	1.0
INCENTIVE FEE	1,051,428	2.6	634,128	1.7	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	2,451,895	6.2	1,875,035	4.9	0	0.0	0	0.0	16,035	0.8	10,108	0.6
OTHER TYPES	1,547,370	3.9	1,447,271	3.8	11,912	0.1	25,036	0.3	587	0.0	1,636	0.1
TIME AND MATERIALS	1,339,595	3.4	1,233,645	3.2	5,772	0.0	1,486	0.0	587	0.0	1,636	0.1
LABOR HOURS	207,785	0.5	213,326	0.6	6,142	0.1	14,616	0.2	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards.
 • Less than 0.05 percent.

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TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1991 ^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91	
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	12,297,563				3,463,457				2,380,771			
INTERAGENCY/FMS	733,554				222,130				217,467			
ACTIONS \$25,000 OR LESS	11,161,408				3,016,390				2,089,137			
ACTIONS OVER \$25,000	229,318	100.0	83,273	146,045	57,474	100.0	20,485	36,989	73,702	100.0	27,196	46,506
FIXED PRICE TYPE	176,848	77.1	73,513	103,335	45,932	79.9	18,085	27,847	48,145	55.3	23,149	24,996
FIRM	163,202	71.3	70,193	93,009	43,556	75.9	17,837	25,719	45,590	61.8	22,593	22,997
REDETERMINABLE	4,395	0.3	1,320	3,075	303	0.5	147	156	109	0.1	54	54
INCENTIVE	8,256	3.6	1,719	6,537	1,826	3.2	153	1,673	2,075	2.8	149	1,926
ECONOMIC PRICE ADJUSTMENT	38,901	17.0	7,692	31,209	8,652	15.1	1,968	6,684	9,241	26.1	2,929	16,312
COST REIMBURSEMENT TYPE	3,997	1.7	932	3,065	1,390	2.4	363	1,027	772	1.0	178	594
NO FEE	27,478	12.0	5,748	21,730	4,930	8.6	1,281	3,649	15,562	21.1	2,481	13,081
FIXED FEE	1,007	0.4	161	846	524	0.9	66	458	202	0.3	40	162
INCENTIVE FEE	6,419	2.8	851	5,568	1,808	3.1	258	1,550	2,705	3.7	230	2,475
AWARD FEE	13,559	5.9	2,088	11,501	2,900	5.0	432	2,468	5,316	8.6	1,118	5,198
OTHER TYPES	11,844	5.1	1,603	10,241	2,806	4.9	42	2,764	5,141	7.9	238	4,903
TIME AND MATERIALS	1,325	0.8	1,485	1,860	94	0.2	20	74	905	1.2	298	607
LABOR HOURS												

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91		OCT 90 - SEP 91	
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	4,932,873				970,775				485,502			
INTERAGENCY/FMS	233,635				34,353				15,676			
ACTIONS \$25,000 OR LESS	4,841,885				909,476				439,202			
ACTIONS OVER \$25,000	57,295	100.0	17,254	40,041	26,180	100.0	14,169	12,011	6,124	100.0	2,153	3,971
FIXED PRICE TYPE	45,024	78.6	15,020	30,004	25,930	99.0	14,055	11,875	5,950	97.2	2,107	3,843
FIRM	42,109	73.5	14,367	27,742	23,667	90.4	12,892	10,775	5,891	96.2	2,083	3,808
REDETERMINABLE	96	0.2	33	63	21	0.1	11	10	30	0.5	20	10
INCENTIVE	2,031	3.5	422	1,609	1	*	1	0	8	0.1	2	6
ECONOMIC PRICE ADJUSTMENT	788	1.4	198	590	2,241	8.6	1,151	1,090	21	0.3	2	19
COST REIMBURSEMENT TYPE	8,217	14.3	1,806	6,411	213	0.8	103	110	188	2.7	45	123
NO FEE	1,544	2.7	295	1,249	45	0.2	8	37	56	0.9	23	33
FIXED FEE	4,837	8.4	1,248	3,589	186	0.6	95	91	56	1.1	16	40
INCENTIVE FEE	290	0.5	48	242	0	0.0	0	0	0	0.0	0	0
AWARD FEE	1,376	2.8	239	1,137	0	0.0	0	0	46	0.8	7	39
OTHER TYPES	4,054	7.1	428	3,626	37	0.1	11	26	6	0.1	1	5
TIME AND MATERIALS	3,285	5.7	310	2,975	18	0.1	8	10	0	0.0	0	0
LABOR HOURS	768	1.3	118	651	21	0.1	3	18	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

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**DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1990**

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 89 - SEP 90				OCT 89 - SEP 90				OCT 89 - SEP 90			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	13,236,071				3,576,224				2,302,605			
INTERAGENCY/FMS	778,850				206,882				229,891			
ACTIONS \$25,000 OR LESS	12,059,912				3,141,202				2,005,167			
ACTIONS OVER \$25,000	215,310	100.0	83,872	131,438	53,900	100.0	19,675	34,225	66,854	100.0	25,672	41,182
FIXED PRICE TYPE	164,903	76.6	74,041	90,862	42,722	79.3	17,273	25,449	42,370	63.4	21,432	20,938
FIRM	152,389	70.8	70,853	81,536	40,491	75.1	17,011	23,480	40,491	60.5	21,149	19,342
REDETERMINABLE	4,145	0.3	149	3,996	343	0.6	31	312	158	0.2	13	145
INCENTIVE FEE	7,719	1.9	782	6,937	183	0.3	69	114	148	0.2	17	131
ECONOMIC PRICE ADJUSTMENT	37,407	3.6	2,257	35,150	1,705	3.2	162	1,543	382	0.6	73	309
COST REIMBURSEMENT TYPE												
NO FEE	4,750	12.6	7,790	29,617	8,488	15.7	2,056	6,432	18,471	27.6	3,035	15,436
FIXED FEE	25,418	11.6	5,962	19,456	1,658	3.1	1,405	1,253	1,253	1.9	268	985
INCENTIVE FEE	1,160	0.5	718	442	4,834	8.6	1,281	3,553	14,374	21.5	2,500	11,874
AWARD FEE	5,979	2.8	789	5,190	1,537	1.0	101	1,436	202	0.3	42	160
OTHER TYPES	13,000	6.0	2,041	10,959	2,690	5.0	346	2,344	2,642	4.0	225	2,417
TIME AND MATERIALS	11,032	5.1	1,466	9,566	2,606	4.8	324	2,282	5,013	9.0	1,205	4,808
LABOR HOURS	1,968	0.9	575	1,393	84	0.2	12	72	5,001	7.5	744	4,257
									1,012	1.5	461	551

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 89 - SEP 90				OCT 89 - SEP 90				OCT 89 - SEP 90			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	5,708,499				1,122,062				438,637			
INTERAGENCY/FMS	265,870				34,814				15,002			
ACTIONS \$25,000 OR LESS	5,389,230				1,056,856				413,990			
ACTIONS OVER \$25,000	53,388	100.0	18,026	35,362	27,535	100.0	16,378	11,157	5,448	100.0	1,948	3,500
FIXED PRICE TYPE	41,645	78.0	15,864	25,781	27,235	98.9	16,243	10,992	5,271	96.8	1,900	3,371
FIRM	38,445	72.0	15,095	23,350	25,728	91.6	14,933	10,795	5,210	95.6	1,880	3,330
REDETERMINABLE	2,392	4.5	553	1,839	20	0.1	13	7	31	0.6	15	16
INCENTIVE FEE	668	1.3	187	481	1,987	7.2	1,297	690	27	0.1	2	24
ECONOMIC PRICE ADJUSTMENT												
COST REIMBURSEMENT TYPE												
NO FEE	7,694	14.4	1,751	5,943	239	0.9	123	116	174	3.2	46	128
FIXED FEE	1,531	2.9	289	1,242	69	0.3	14	55	71	1.5	31	40
INCENTIVE FEE	4,370	8.2	1,486	2,884	170	0.6	109	61	47	0.8	11	36
AWARD FEE	337	0.6	61	276	0	0.0	0	0	0	0.0	0	0
OTHER TYPES	1,456	2.7	215	1,241	0	0.0	0	0	56	1.0	2	54
TIME AND MATERIALS	4,049	7.6	411	3,638	61	0.2	12	49	3	0.1	2	1
LABOR HOURS	3,298	6.2	322	2,976	36	0.1	8	28	3	0.1	2	1
	750	1.4	78	672	25	0.1	4	21	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1991 - FY 1982 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1991		FY 1990		FY 1989		FY 1988		FY 1987	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$126,294,179	100.0	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0
FIXED PRICE TYPE (SUB-TOTAL)	96,760,113	76.6	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8
Firm	71,673,745	56.8	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1
Redeterminable	371,936	0.3	564,031	0.5	751,226	0.6	74,446	0.1	3,052	*
Incentive	13,740,819	10.9	16,736,422	13.7	16,982,333	14.1	21,347,924	16.4	19,025,753	14.0
Economic Price Adjustment	10,973,613	8.7	11,157,116	9.1	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7
COST REIMBURSEMENT AND OTHER TYPES	29,534,066	23.4	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2
No Fee	1,968,368	1.5	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1
Fixed Fee	12,442,422	10.0	12,822,680	11.2	12,756,502	10.6	13,986,018	10.8	12,008,305	8.9
Incentive	4,136,095	3.3	4,559,135	3.7	5,565,652	4.6	5,401,078	4.2	5,158,987	3.8
Reward Fee	6,805,078	5.5	5,692,428	4.7	5,473,737	4.5	5,430,466	4.2	4,146,868	3.0
Other B/	3,183,202	2.5	2,966,403	2.4	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7
TOTAL	\$137,542,840	100.0	\$139,912,096	100.0	\$125,018,710	100.0	\$119,805,115	100.0	\$104,776,138	100.0
FIXED PRICE TYPE (SUB-TOTAL)	112,101,580	81.5	115,552,316	82.6	100,916,834	80.7	98,130,187	81.9	80,326,610	76.7
Firm	73,860,472	53.7	74,503,325	53.3	62,835,664	50.3	55,195,592	46.1	52,700,545	50.3
Redeterminable	199,018	0.1	297,280	0.2	567,861	0.5	907,403	0.8	1,348,508	1.3
Incentive	21,397,310	15.6	24,337,617	17.4	21,840,000	17.5	25,359,080	21.2	16,426,479	15.7
Economic Price Adjustment	16,644,780	12.1	16,414,094	11.7	15,673,309	12.5	16,668,102	13.9	9,851,078	9.4
COST REIMBURSEMENT AND OTHER TYPES	25,441,260	18.5	24,359,780	17.4	24,101,876	19.3	21,674,928	18.1	24,449,528	23.3
No Fee	2,157,867	1.6	2,075,797	1.5	1,880,808	1.5	1,870,481	1.4	1,958,392	1.9
Fixed Fee	11,897,155	8.6	11,403,151	8.1	10,459,858	8.4	11,308,839	9.4	9,938,364	9.5
Incentive	5,730,251	4.2	6,369,119	4.6	6,575,890	5.2	14,487,460	2.7	7,953,977	7.6
Reward Fee	3,865,876	2.8	3,295,754	2.4	3,946,301	3.2	3,193,389	2.7	3,643,699	3.5
Other B/	1,790,101	1.3	1,218,659	0.9	1,159,011	0.9	1,016,739	0.8	963,286	0.9

A/ For Definitions and Coverage, See Notes on Coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,709 reporting large contractors totaled \$57,053 million in FY 1991, which was a 4.3 percent increase from the \$54,708 million reported by 1,664 large contractors in FY 1990.

Small businesses received 34.0 percent of the total committed for subcontracting work during FY 1991, compared with 39.3 percent for FY 1990. Comparative data for FY 1982 through FY 1991 are given below.

(Amounts in Millions)

	1991	1990	1989	1988	1987	1986	1985	1984	1983	1982
1. Number of Large Contractors Reporting	1,709	1,664	1,555	1,571	1,469	1,353	1,205	1,208	1,173	1,170
2. Military Subcontract Commitments	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582	\$39,796	\$35,329
a. Small Businesses	19,413	21,499	22,009	22,309	21,559	20,362	20,145	17,957	15,598	13,380
b. Other Businesses	37,640	33,209	34,028	36,489	31,557	32,536	34,349	29,625	24,198	21,949
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	34.0	39.3	39.3	37.9	40.6	38.5	37.0	37.7	39.2	37.9

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more

offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Advanced Research Projects
Agency

Defense Commercial Communications Office

Defense Communications Agency

Defense Mapping Agency

Defense Nuclear Agency

Defense Supply Service - Washington

Office for the Civilian Health & Medical

Program of the Uniformed Services

(CHAMPUS)

Strategic Defense Initiative Organization

Uniformed Services University of

Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the

Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).